Omar Saad

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Information Systems and Knowledge Engineering Student

Driven IT professional with a Bachelor's in Information Systems and leadership experience in sales. Currently pursuing a Master's in Information Systems, I'm passionate about combining tech and strategy to deliver impactful solutions in sales and IT.

WORK EXPERIENCE

ATLANTA COMPA INTERNATIONAL Ltd • London, UK • 02/2024 – 06/2024
Final Year Project Internship

- Design and development of an E-commerce FoodTech platform with detailed data on food ingredients and plants using JWT, Java, TypeScript, NodeJS, jQuery, Spring Boot, Angular, and MySQL.
- Integrated AI for chatbot functionality using Python and the Flask framework and incorporated a statistical dashboard with Power BI.
- Additionally, the project was managed using Agile Methodology (Scrum) with the JIRA tool.

L-mobile Development Company • Nabeut, Tunisia • 01/2023 – 02/2023
Advanced Internship

- Developed a web application for customer service management with a QR code feature to scan the company's products using HTML, CSS, JavaScript, Bootstrap, SQLite3, and the Django framework.
- Developed a website e-commerce named 'e-shop' using HTML, CSS, JavaScript, Bootstrap, and the Django framework with MySQL.

Code Temple Development Company • Dor Chobone E Fehrl, Nabeut, Tunisia • 01/2022 – 02/2022
Initiation Internship

- Developed a web application for sales management using HTML, Materialize, JavaScript.
- Acquired knowledge in project management and Agile methodology.

EDUCATION

Master's in Information Systems and Knowledge Engineering
Faculty of Economic Sciences and Management of Nabeul • Nabeul, Tunisia • 10/2024 - Present

Bachelor's degree in Information Technology Specializing in Information Systems Development
Higher Institute of Technological Studies of Nabeul • Nabeul, Tunisia • 09/2021 - 06/2024

High School Diploma in Economics and Management
Mahmoud Messadi High School, Nabeul • Nabeul, Tunisia • 09/2020 - 06/2021

VOLUNTEERING & LEADERSHIP

AIESEC in Tunisia - Nabeul · 02/2022 - 12/2024

- Nabeul, Tunisia
- **Organizing Committee President**, Local Motivation Seminar 2024 – AIESEC Nabel, led a team of 17 across sales, marketing, people experience, and finance. Organized members integration activities and a Gala Night to celebrate the local committee's legacy with partners and alumni.
- **Organizing Committee Vice President for Sales**, Leadership Development Seminar 2024 – AIESEC Nabel, managed a team of 6 and oversaw sales processes.
- **Team Leader Operations Incoming Global Volunteer Program 2024** – AIESEC Nabel, optimized the sales funnel, managing accounts, and ensuring efficient CRM and data processes. I lead the team, deliver impactful sessions, align opportunities with supply and demand, enhance the customer experience for exchange participants and partners, and foster international relationships.
- Facilitated the **World's Largest Lesson 2023**– AIESEC in Tunisia, to raise awareness about Sustainable Development Goals among youth in public institutions.
- **Organizing Committee Vice President for Public Relations**, NCUBE 3.0 -2023 – AIESEC Nabel, managed speakers, agenda, and media for an event addressing ecosystem challenges in collaboration with NGOs, Euromed, and the Ministry of Youth.
- **Organizing Committee Member for Marketing and Logistics**, Local Motivation Seminar 2023 – AIESEC Nabel, executed marketing campaign, prepared materials, and conducted sales with follow up process.
- **Logistics Organizer**, Euromed Eve Seminar 2023, promoted Euromed programs and Erasmus+ projects, focusing on sales and account management.
- **Team Member Incoming Global Volunteer Program 2022** – AIESEC Nabel, awarded best volunteer active member in the first semester of 2023.

Club Radio & IEEE Student Branch at ISET Nabeul · 02/2022 - 06/2022

- Nabeul, Tunisia
- **Marketing Team Member 2022**, Designed posters, flyers, logos, image filters, badges, created and edited content.

SKILLS

Account management, Agile Methodology (Scrum), Angular, Communication, CRM, Data Management, Django, Figma, JIRA, Leadership, MySQL, Operation management, Photoshop, Power BI, Public Speaking, Python, Sales, Spring Boot, SQL, Teamwork, Trello, UML, Visual Studio Code.

LANGUAGES

Arabic

French

English

German