Mohammad El Hajj Sleiman

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D.O.B 18/10/2004 Beirut, Lebanon

EDUCATION

From 09/23 - Current

Beirut Arab University (BAU)

Bachelor of Business Administration

Emphasis: Management Program

From 09/19 to 06/22

Ras Beirut High School

Beirut, Lebanon

Beirut, Lebanon

EXPERIENCE

From 07/22 to 08/24 Moon Key Tech, Marketing Agency

Life Science

Dubai, UAE

Position held: Sales and Marketing Intern

- Promoting and selling digital marketing services and web/app development solutions to potential clients.
- Assisting in lead generation, client outreach, and following-up on communication strategies.
- Participating in client meetings and presentations, effectively supporting the sales team in understanding client needs and proposing tailored solutions.
- Attending regular internal sales meetings and training sessions to enhance knowledge in sales techniques, digital marketing trends, and technical product offerings.
- Collaborating with cross-functional teams to understand the full scope of services offered and ensuring accurate communication with clients.
- Analyze market trends and competitor's activities to identify new business opportunities
- Develop and execute strategic sales plans to achieve revenue targets and expand client base

From 07/23 to 08/23

Tyrous Roads Construction

Abou Dhabi, UAE

Position held: Project Management Intern

- Assisting project manager with allocating tasks to team members for the construction of various road networks, bridges
- Scheduling and performing regular maintenance for Caterpillar + Komatsu machinery
- Assisting in the procurement of construction materials, ensuring timely delivery and quality compliance

EXTRA CURRICULAR ACTIVITIES

Volunteering Activities through Lebanese Spotlight

- Collection of donations for the Lebanese Red Cross through Lebanese Spotlight
- Organized fun educational events in Kids cancer center
- Member of chess club

TECHNICAL SKILLS: MS OFFICE.

SOFT SKILLS: Leadership, Communication, Team management, Project management, and fast learner.

LANGUAGES:

• Arabic: Native language

• English: Fluent in speaking, highly proficient in writing and reading skills