

Hussein El Hajj

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EDUCATION

Bachelor of Science in Computer Science

Lebanese International University

Graduated: August 2024

WORK EXPERIENCE

Sales Representative to Supervisor, CrossFit Sportswear

1/2025 - Present

- Met and exceeded sales targets through strong client engagement and relationship-building.
- Rapidly promoted from cashier to supervisor within weeks due to exceptional performance, leadership potential, and deep product knowledge.
- Managed a high-traffic retail environment, supervising a team of sales associates and cashiers to ensure smooth daily operations.
- Drove a 25% increase in monthly sales by implementing targeted customer engagement strategies and upselling techniques.
- Trained and mentored new hires on customer service standards, and product expertise, significantly reducing onboarding time.
- Oversaw inventory control, optimized product displays, and coordinated closely with marketing and logistics teams to meet store KPIs.
- Fostered a results-driven, collaborative team culture that enhanced employee motivation and customer satisfaction.

Web Development Intern, Vanrise Solutions

06/2024 – 09/2024

- Developed a dynamic user guide website using Django (Python) and MySQL, improving customer comprehension of product operations.
- Collaborated with cross-functional teams to gather and translate project requirements into technical solutions.
- Researched and recommended technologies to improve project efficiency, gaining full-stack web development experience.

Sales Representative, GLO – Women's Clothing & Brand Store

01/2023 – 05/2024

- Assisted customers with personalized fashion selections and styling advice.
- Managed inventory and arranged merchandise to optimize visual presentation.
- Built strong customer relationships and supported store promotional activities.

PROJECT EXPERIENCE

- Cinema Ticket Booking System

- Natural Language Processing (NLP) Project

- Finance Management Application

- Gym Management System

- Robotics Project – RFID Solenoid Lock

SKILLS

- **Retail & Sales:** Customer Service, POS Systems, Visual Merchandising
- **Leadership:** Staff Supervision, Training, Team Coordination

- **Programming Languages:** Python, Java, C++, JavaScript, C#, Django
- **Web Development:** HTML, CSS, React, PHP, WordPress, IIS
- **Database Management:** MySQL, SSMS, PostgreSQL
- **Other Skills:** Agile Methodologies, Problem Solving, Team Collaboration
- **Languages:** Fluent in English and Arabic.