

# ALAA MOUAWAD



78 833 050



alaamouawad@outlook.com



Beirut

## RESUME OBJECTIVE:

Dedicated and enthusiastic professional with a background in sales at LC Waikiki and a degree in Human Resources. Skilled in team collaboration and effective communication, with a proven ability to build strong customer relationships and drive sales performance. Seeking a challenging role to leverage my expertise in sales and human resources to contribute to organizational growth and success.

## EDUCATION

Gebran Twayne School **BACC 2**  
2006 - 2008

Arab open University **Human Recourses**  
2020 - 2024

## WORK EXPERIENCE

**Eldorado Shopping  
Center**  
2018-2019

### Retail Sales Associate

As a salesperson at Eldorado, I honed my customer engagement skills by providing personalized recommendations and ensuring satisfaction. I consistently achieved sales targets through effective upselling techniques and teamwork. I also gained experience in merchandising, problem-solving, and maintaining an organized store environment.

**LC WIKIKI**  
2019 - 2024

### Retail Sales Associate/Cashier

At LC Waikiki, I enhanced my sales expertise by providing excellent customer service and personalized shopping experiences. As a cashier, I gained proficiency in handling transactions, managing cash, and ensuring accuracy. Additionally, I developed strong organizational and multitasking skills while maintaining store displays, collaborating with my team, and resolving customer concerns efficiently.

## SKILLS

### Professional

- Customer Service
- Problem-Solving
- Attention to Detail
- Adaptability
- Sales Techniques
- Time Management
- Negotiation Skills
- Organizational Skills
- Microsoft Excel
- Team working
- Microsoft Word
- Multitasking Ability