

# Ali AlNajjar, Interior Architect

## 5 Years of Experience with a Master in Interior Architecture

Beirut, Lebanon  
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Lebanese | Sep 24, 1997

Objective
Detail-oriented interior architect with over 5 years of experience in high-end residential and bespoke interior projects. Skilled in managing design timelines, client communication, and aesthetic coordination. Seeking to contribute creative and emotional storytelling to soulful art and interior projects as a Project Manager.

CORE COMPETENCIES		
-Arabic & English	-Space planning	-Communication and presentation
-MS Office: Word, Excel, and PowerPoint documentation	- Technical tutoring	- Problem solving
-Project management	-Construction-	-Creativity
-AutoCAD	-Detail oriented	
-3DSMAX Rendering		

EDUCATION		
Masters, Interior Architecture,	Lebanese University, Lebanon	2025
Bachelor degree in Interior Design	Lebanese International University, Lebanon	2020
Baccalaureate in Life Sciences,	Maroun about school, Lebanon	2016

WORK EXPERIENCE	
Interior Architecture, Freelancer, Lebanon	May 2020 – Present
<ul style="list-style-type: none"><li>Developed and delivered bespoke interior design concepts for high-end residential clients, integrating aesthetic storytelling with functional layouts.</li><li>Led the end-to-end design, decoration, and furnishing of residential interiors, aligning each project with the client's vision and lifestyle.</li><li>Coordinated with contractors and architects to streamline project timelines, resolve execution challenges, and ensure budget adherence.</li><li>Advised clients on spatial planning, curated materials and furniture, and optimized design decisions to match aesthetic goals and budget constraints.</li><li>Built lasting client relationships through clear communication and attentive service, exceeding expectations and driving repeat business and referrals.</li></ul>	



- Conducted in-depth consultations to fully understand client needs, delivering bespoke designs that resonate with specific requirements and personal styles.
- Advised clients on interior layouts and proposed strategic reconfigurations to enhance functionality and aesthetic Conceptualized innovative design plans, proposed optimized space configurations, specified high-quality materials, managed projects from inception to completion.
- Produced immersive 2D/3D design visuals, mood boards, and technical drawings (AutoCAD, 3DSMAX) to communicate design direction clearly and align all stakeholders.
- Balanced functionality and visual storytelling to craft emotionally resonant environments that enhanced everyday living.
- Ensured that each design not only captivates the eye but also fulfills its intended purpose with utmost efficiency.
- Work on plans that achieve sustainable architecture and eco friendly designs.

- Upholding operational and organizational standards to maintain a high-quality shopping experience.
- Overseeing daily retail operations to ensure seamless functionality, including staffing and inventory management.
- Developing and implementing effective business strategies to enhance store performance and revenue.
- Monitoring process efficiency and fostering a positive a productive work environment for all employees.
- Collaborating with staff to create optimal work schedules, communicate effectively with suppliers, and address customer concerns promptly.
- Motivating and guiding the sales team to consistently achieve and exceed sales targets.

- Counting money in cash drawers at the beginning and end of shifts to ensure accuracy and accountability.
- Resolving customer complaints, guiding them, and providing relevant information with exceptional service.
- Efficiently processing cash, check, and credit/debit card payment Issuing receipts, refunds, change, and tickets with precision.

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### **Achievements & Awards**

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- Delivered 29 training sessions at the Lebanese university for new engineering joiners, focusing on preparation for the entrance exam.
  - Certificate of Completion as a MiniFootball Coach from the Lebanese MiniFootball Federation, marking the First Level "A" in June 2021.
  - Certificate of Participation in the Free Hand Sketching Competition from the Lebanese International University in March 2018.
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