

Zeinab Shehadeh Shehadeh

Digital Marketing / Administration & Human Resource Management

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Summary

A dedicated and detail-oriented professional with an MBA in Human Resource Management and a Diploma in Digital Marketing & Graphic Design, bringing over 4 years of experience across HR, administration, recruitment, and digital marketing. Completed internships in insurance, consultancy, banking, medical, and innovation sectors, gaining handson expertise in HR operations, talent acquisition, performance management, and administrative processes.

Served as Administrative Assistant at Bounce Medical SAL (2019–2021), managing office operations, meetings, records, and reports. Worked as HR & Social Media Specialist at Aura-fit Personal Training Center (2022–2023), handling recruitment, onboarding, employee training, and social media content creation and engagement.

Completed a remote Digital Marketing Internship at CIS Innovation Hub and freelanced in graphic design and recruitment projects, delivering branding solutions and managing end-to-end hiring processes. Skilled at managing multiple projects, building strong relationships, and delivering creative, results-driven solutions in collaborative, growth-focused environments.

Experience

Digital Marketing Remote Internship – 03/2025 to 04/2025 **CIS Innovation Hub,** Lebanon

- Supported the development and execution of social media campaigns across platforms like Instagram,
 Facebook, and LinkedIn.
- Assisted in content creation including graphics, captions, and reels for promotional purposes using tools like Canva and basic Adobe Suite.
- Conducted keyword research and contributed to SEO efforts for blog and website content.
- Collaborated in email marketing initiatives by helping design templates and monitor campaign performance.
- Gained hands-on experience with basic analytics tools (e.g., Google Analytics, Meta Insights) to track campaign success and generate reports.

Administrative Internship – 03/2024 to 04/2024

Royal Insurance Company, Lebanon

- Managed insurance policies and reviewed insurance applications for accuracy, ensuring compliance with company standards.
- Prepared management and accounting documents, contributing to the efficient operation of the department.
- Checked emails and directed customer inquiries, providing prompt and courteous responses.
- Performed data entry tasks, accurately inputting customer details and policy information.
- Supported various administrative functions to maintain organized and efficient office operations.

Administrative – Human Resource Internship – 03/2023 to 05/2023

Etcetera-Educational Teaching Consultancy, Lebanon

- Utilized recruitment skills to source through CVs, conduct interviews, and enhance candidate experience.
- Reviewed and revised company policies to ensure they met current business needs and legal requirements.
- Handled administrative tasks such as scheduling, invoicing, collections, business and target planning, and aftersales services.
- Developed business development plans, including marketing strategies and setting growth and sales goals.
- Assisted in the planning and execution of various HR initiatives and projects to support organizational growth.

Human resources and Social Media Content Specialist – 01/2022 to 01/2023

Aura- fit Personal Training Center, Lebanon

- Assisted in recruitment processes
- Onboarding new employees, and maintaining employee records.
- Ensured compliance with labor regulations and facilitated employee training programs.
- Create and schedule engaging content (posts, stories, reels) across (Instagram, Facebook, etc.).
- Collaborate with trainers and members to capture gym life and promote classes or events.
- Respond to messages and comments, fostering an active online community.
- Monitor social media insights and analytics to improve engagement.

Administrative Assistant - 10/2019 to 12/2021

Bounce Medical SAL (Offshore), Lebanon

- Managed daily office operation and Administrative Tasks
- Coordinated meeting & appointments
- Maintained accurate records & documentation as well as bank reconciliations.
- Assisted in the preparation of reports and presentations

Customer Service & Teller Internship - 07/2019 to 09/2019

Bank Audi & BSL Bank Lebanon

- Developed and sustained long-term customer relationships through excellent service and support.
- Processed customer orders by filling out new account applications accurately and efficiently.
- Provided detailed instructions to clients, ensuring they understood the bank's services and processes.
- Demonstrated patience and politeness, remaining by clients' sides throughout their interactions with the
- Assisted in resolving customer issues and inquiries, contributing to high customer satisfaction.

Education

Diploma in Digital Marketing & Graphic Design – 2025

CIS College - Lebanon

Master of Business Administration (MBA) in Human Resource Management – 2022

American University of Science & Technology, Lebanon

Bachelor of Science (BS) in Business Management – 2020

American University of Science & Technology, Lebanon

Workshops

Meta Ads Manager Course, Viral Agency – 2025

• Learned to create, Manage, and optimize ad campaigns across Facebook, Instagram, & Messenger.

- Gained skills in audience segmentation & advanced targeting techniques.
- Covered campaigns objectives, budgeting, scheduling, & bidding strategies.
- Learned to analyze ad performance using Ads manager reporting tools.
- Practice A/B testing & creative optimizing for better campaign results.

Canva Program Workshop, CIS College – 2025

- Gained hands-on experience in creating professional designs for print and digital marketing.
- Learned advanced features of Canva Pro including custom templates, animations, and resizing tools.
- Designed a wide variety of assets, including social media content, presentations, infographics, and email templates.
- Collaborated with peers to create consistent branding and marketing materials, applying best practices in graphic design.

Human Resources Program Workshop, Learn Business Center – 2024

- Talent Retention Workshop (Aim of Talent retention, Elements, HR role in Talent Retention)
- Training and Development Workshop (Purpose of Talent and development and HR roles, Process and sources
 of Training)
- Performance Management Workshop (Aim and process of performance management, HR role in performance management, types of performance appraisal, How and when to give a positive or constructive feedback).

Payroll Workshop, Learn Business Center - 2024

- Law of NSSF in Lebanon
- Register employees in NSSF
- Calculation CNSF for all employees
- Fill monthly, quarterly, and yearly declaration form to NSSF

Skills & Expertise

- Digital Marketing Skills: SEO (Search Engine Optimization), PPC (Pay-Per-Click) Advertising (Google Ads, Facebook Ads), Content Marketing & Strategy, Social Media Marketing (Facebook, Instagram, LinkedIn, Twitter), Email Marketing (Mailchimp, HubSpot), Google Analytics & Data Analysis, Conversion Rate Optimization (CRO), Branding & Positioning, Lead Generation, A/B Testing & Campaign Optimization, Content Creation (Canva, Adobe Creative Suite).
- Leadership & Management Skills: Leadership & Team Management, Talent Management, Recruitment and Interviewing, Account Management, Policy Review and Revision, Business Development, Strategic Planning, Decision Making.
- Customer & Relationship Management: CRM System Management, Aftersales Services, Customer Service.
- Operational & Organizational Skills: Planning & Organization, Scheduling and Invoicing, Time Management, Budgeting & Forecasting, Problem Solving, Adaptability.
- **Technical Skills:** HRIS Knowledge, Microsoft Office Suite, Recruitment Software, Cash Handling, Insurance Policy Management.

Languages

Arabic: Native | English: Fluent