# **Bahaa Nuweihed**

Lebanon, Beirut | +961 76 948936 | nuweihedbahaa@gmail.com | LinkedIn

#### **Professional Summary**

Motivated Digital Marketing graduate with a solid academic foundation in SEO, social media strategy, and data analysis. Passionate about learning and applying digital marketing techniques to real-world business challenges. Skilled in Excel, Power BI, Odoo ERP, and content creation tools, with hands-on experience in analyzing marketing performance and optimizing strategies. Adaptable, quick to learn, and eager to grow in a dynamic marketing environment.

## **Core Competencies**

- Digital Marketing & SEO
- Social Media Strategy & Analytics
- · Data Analysis & Visualization

- Content Creation & Branding
- Problem-Solving & Teamwork
- · ERP & Business Operations

#### **Education**

#### **American University of Science & Technology**

· Bachelor Degree - Marketing Emphasis in Digital Marketing | 2025

### **Academic Projects & Practical Experience**

#### **SEO & Digital Marketing Campaigns**

- Conducted keyword research and competitor analysis to improve website rankings
- · Used SEO tools to evaluate search trends and optimize content strategies
- Developed an SEO-driven marketing strategy as part of a group project

#### **Social Media Strategy & Analytics**

- · Analyzed audience engagement metrics to refine content and platform strategies
- · Researched industry trends using Similar Web to understand competitor performance
- Designed and executed a social media marketing plan for a product launch

### **Data Analysis & Visualization**

- · Applied Excel and Power BI to analyze marketing performance and consumer trends
- · Created interactive reports to track engagement and conversion rates
- · Presented data-driven insights to improve digital marketing decisions

#### **ERP & Business Systems (Odoo ERP)**

- Gained hands-on experience in Odoo ERP for managing business processes
- · Worked on inventory tracking, customer relationship management, and workflow automation

### **Work Experience**

#### Cedar Digital Solutions Tripoli, Lebanon

## Digital Marketing Specialist – Internship Remote I July 2025 - Sep 2025

- Built Al-powered ad campaigns on TikTok, Meta, and Snapchat for USA clients, optimizing performance using creative Al tools and analytics insights
- Produced UGC ads using ChatGPT Plus, Gemini Pro, Meta AI, CapCut, Canva, and InVideo AI → achieving 50K+ views in two weeks
- Applied Al-generated images and videos to scale creative testing, iterating content continuously to maximize engagement and campaign effectiveness across platforms
- Ran structured A/B tests, achieving +18% CTR and +30% engagement, while monitoring KPIs using Meta Suite and Power BI dashboards
- Conducted competitor and product analysis to guide campaign strategy, supporting retargeting initiatives that enhance funnel conversions and overall digital marketing ROI

#### **Certificates**

- · Introduction to Strategic Brand Management
- · Brand Management: Strategies for a Strong Brand
- · Generative AI & Technologies for AI
- Building a Chatbot with VoiceFlow

# **Technical Skills**

- · SEO & Keyword Research: Google Trends, SEMrush
- · Social Media Analytics: SimilarWeb, Meta Business
- · Data Analysis & Visualization: Excel , Power BI
- · Meta AI, VEO 3

# Languages

- · Arabic, Native
- · English, Full Proficiency

- Odoo ERP
- · Microsoft Office
- · Design & Content Creation: Canva, CapCut
- · Gemini Pro, In video, ChatGPT, CapCut Pippet