

## Joe Aoun

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## **SUMMARY**

Expert in sports management, with versatile experience in operational management, sports marketing and strategic development.

WORK EXPERIENCE

#### Freelance - Football Coach - BHS

September 2025 - Present, Broummana, Lebanon

- Coaching U8-U10 players, developing skills and teamwork.
- Creating a fun, safe, and educational environment.
- · Organizing matches and guiding player progress.

## Fixed-term contract - Management officer - Crapa Hutte

September 2024 - October 2024, Orbeil, France

- · Supervision and facilitation of sports activities for the public.
- · Safety management and user reception.
- · Support for promotion and customer loyalty.

### Intern - Multi-purpose employee - Crapa'hutte

June 2024 - September 2024, Orbeil, France

- · Designand development of sportsareas: Participationin the development and modernization of sports facilities adapted to the needs of users.
- Animation and supervision of activities: Instructor for the zip line and animator of various sports activities, ensuring the safety and enjoyment of participants.
- · Marketing and promotion: Contribution to theimplementation of sales and communication strategies to attract new users and retain customers.

#### **Mission Officer - CERMOSEM**

#### Analysis of employment difficulties in the sports tourism sector

April 2024 - May 2024, Ardèche, France

- Statistical studies: Analysis of data on employment needs and recruitment difficulties in the sports tourism sector.
- Interviews with companies and professionals: Conducting qualitative interviews to identify the issues and specific needs of stakeholders in the sector.
- Drafting of a final report: Synthesis of the results of the study, development of strategic recommendations to improve the attractiveness of trades and respond to issues.
- · Collaboration with institutional partners: Interaction with local and regional actors to enrich the study and validate the results.

#### Sports Event Assistant Manager – Organization of Football Tournaments

June - August 2017, 2018, Jezzine, Lebanon

- Volunteer recruitment and management: Identification, selection and coordination of volunte er teams to ensure the smooth running of tournaments.
- · Refereeing and match supervision: Managing referees and monitoring matches to ensure compliance with the rules and smooth competition.
- · Logistics organization: Design and implementation of the match schedule, reservation of fields and coordination of necessary equipment.
- Communication and promotion: Participation in the dissemination of information on events through social networks and local media to maximize
  participation.
- Relationship with participants: Welcome of teams, management of registrations and resolution of possible conflicts or problems. Post-event
  evaluation: Analysis of feedback to improve the organization of future editions.

## **Education**

### Université Clermont Auvergne

Undifferentiated Master's degree in Human and Social Sciences with a specialization in STAPS: sports management, design, development and management of recreational and innovative spaces

**Antonine University** 

Institute of Physical and Sports Education - IEPS Master in Sport Management

Antonine University

Institut d'éducation physique et sportive – IEPS Licence in Sports Training

August 2023 – September 2024, Clermont- Ferrand, France

August 2021 - September 2023, Baabda, Lebanon

August 2017 - September 2020, Baabda, Lebanon

## **Achievements**

## Seminar – Arrangement of trails in the heart of Aveyron

(Master2STAPS CDESRI, Saint-Symphorien-de-Thennières – 2023) Participation in an immersive seminar for the development of sports trails, aimed at enhancing the natural and historical heritage of the territory in collaboration with local stakeholders.

# Design of a new model for the Art'air travelling festival

(Master 2 STAPS CDESRI,Sauxillanges –2023)Development of a new vision for a festival combining hiking, culture and sustainability in the Livradois, integrating participatory workshops and a co-construction methodology with local actors.

## Skills

- Sports Management
- Event Planning & Coordination
- E-Sports & Digital Sports Development
- Sports Marketing & Sponsorship

- Community &Fan Engagement
- Team Leadership & Coaching
- Athlete Development & Training Programs
- Business Development & Partnerships

- Project Management
- Strategic Planning in Sports
- Communication & Public Relations
- PerformanceAnalysis& Evaluation

### Arabic: Mothertongue

French: Professional level English: Professional level

Languages

Volunteering

Art 'Air Festival:Barman, Clermont-Ferrand 2024

## Certification

PSC1 – Level 1 Civic Prevention and Relief
Adapted Physical Activities (APA) and Health Scientific Day
Adaptation In Athletic Performance After Ballistic Power Versus Strength Training
Rôle et importance de l'engagement citoyen, du travail volontaire et du service à la communauté

Croix-Rouge française, 2025 Université Antonine, Faculté des Sciences du Sport - Juin 2021 Université Antonine, Faculté des Sciences du Sport - Avril 2021 Université Antonine & Université de Franche-Comté - Avril 2022 Université Antonine & Fédération Libanaise de Basket - Juin 2022

TRAVEL --E-SPORT-BASKETBALL-SWIMMING

Centres of interest