

ALI NOUR EDDINE

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Beirut, Lebanon

Ali Nouredine

Professional Summary

Accomplished business manager with expertise in strategic planning, operations management, and team leadership. Demonstrated success in consistently meeting objectives, enhancing operational efficiency, and driving profitability. Exceptional communication and problem-solving skills. Adept at building and leading high-performing teams to achieve organizational goals. Focused on delivering results and maximizing overall business success.

Education

Lebanese International University, Beirut, Lebanon

2022

Bachelor's degree in business management

Experience

Line Commercial Officer- Full Time, CMA CGM, Beirut, Lebanon

August 2023 - Present

- Process all assigned bids, and subsequently create and maintain assigned service contracts and amendments in third party portals such as GT Nexus, Coupa....
- Collaborate with proposal team to ensure that proposal pricing/costing and customer deliverables comply with federal government regulations, RFP requirements, and internal policies and procedures.
- Analyze and interpret the governing rule tariffs as applicable.
- Responsible of overseeing day-to-day activities, analyzing, delegating and auditing the tasks prepared by other team members
- Liaise with the compliance service team to effectively address customer issues and ensure smooth shipping operations.

Assistant Manager - Full Time, MANARA PALACE, Beirut, Lebanon

October 2021 – April 2023

- Supervise, train, and develop staff, fostering a positive and efficient work environment.
- Address customer inquiries and concerns in a professional and timely manner to ensure customer satisfaction.
- Assist in managing inventory levels, ensuring timely ordering and minimizing waste.
- Assist with budgeting, managing costs, and optimizing resource allocation.
- Implement and enforce workplace safety procedures to protect staff and guests.

Data Entry - Full Time, MOUSTACHE, Beirut, Lebanon

August 2020 – October 2021

- Input and update customer information into CRM systems, ensuring data is accurate and up to date.
- Record daily sales transactions and input sales data into the store's system.
- Accurately input customer orders into the system, ensuring the correct size, color, and product details.
- Update online listings with current promotional offers.
- Organize and maintain digital and physical records of sales transactions, receipts, and inventory logs.

Skills

- Microsoft Excel:** Proficient in entering and formatting data accurately, ensuring consistency and easy readability across complex datasets.
- Customer Service:** Enhanced communication abilities by interacting with customers, understanding their needs, and accurately entering their data for orders and feedback.
- Problem Solving:** Gained problem-solving skills while handling discrepancies in inventory or sales data and resolving issues related to product orders or customer information.
- Multitasking:** Learned to handle multiple tasks simultaneously, prioritizing urgent data entry tasks while maintaining accuracy in fast-paced environments.
- Attention to Detail:** Developed a keen eye for accuracy while entering product data, inventory counts, and customer information.

Languages

Arabic (Native), English (Advanced)