

Akram Khalil

📍 Lebanon, Baalbeck

✉️ akramkhalil970@gmail.com | ☎️ +961 71603610

🌐 Open to Work Abroad Opportunities

Professional Summary

Dynamic and goal-oriented Business Management professional with a solid foundation in strategic planning, project management, and entrepreneurship. Equipped with hands-on experience in operations, financial analysis, and market research. Certified by INJAZ Lebanon in Entrepreneurship, Project Management, and Career Development, showcasing strong leadership, innovation, and workforce-readiness capabilities. Proven ability to lead cross-functional teams, drive sustainable growth, and deliver value in both corporate and freelance settings. Passionate about empowering businesses through data analytics, process optimization, and customer-centric strategies.

Core Competencies & Skills

- ✓ Business Strategy & Development
- ✓ Project & Operations Management
- ✓ Financial Analysis & Budgeting
- ✓ Market Research & Competitive Analysis
- ✓ Supply Chain & Inventory Management
- ✓ Process Optimization & Cost Reduction
- ✓ Customer Relationship Management (CRM)
- ✓ Data Analytics & Business Intelligence (Power BI, Tableau)
- ✓ Microsoft Office Suite (Excel, Word, PowerPoint)
- ✓ ERP & CRM Systems (SAP, Salesforce)
- ✓ Leadership & Team Development

Professional Experience

Business Operations Manager (Freelance)

📅 2021 – Present

- Increased operational efficiency by 20% through strategic planning and workflow optimization.
- Developed and implemented cost-reduction strategies, cutting procurement expenses by 15%.
- Conducted in-depth financial analysis, improving budget forecasting and resource

allocation.

- Led market research initiatives to identify new business opportunities and enhance competitive positioning.
- Improved customer retention rates through advanced CRM strategies.

Solar System Maintenance & Electrical Technician (Freelance)



2019 – Present

- Maintained and optimized solar energy systems, improving energy efficiency by 20%.
- Installed and maintained electrical wiring systems for residential and commercial buildings.
- Trained junior technicians on best practices in electrical installations and safety compliance.

Education



Bachelor's in Business Management

Lebanese International University | graduate: 2025

Certifications & Training

- ✓ Certified Business Analyst (CBA)
- ✓ Lean Six Sigma – Process Optimization
- ✓ Data Analysis (Excel, Power BI)
- ✓ INJAZ Lebanon – Youth Empowerment Programs:
 - Project Management – in partnership with PMI & Educational Foundation (May 29, 2025)
 - Steer Your Career – career readiness and employability program (July 12, 2025)
 - FinFit Innovation Camp – entrepreneurship and financial skills program with MetLife foundation
- ✓ LinkedIn Learning – Discover the Possibilities of Generative AI (Apr 03, 2025)
 - Focus on AI for business, design, and innovation strategies

Languages

- ✓ English – Professional Proficiency
- ✓ Arabic – Native

References

Available upon request.