

KHODOR HAMIEH

Dynamic and detail-oriented Public Relations professional with expertise in strategic communication and media relations. Proven track record of crafting compelling narratives and delivering high-quality solutions to enhance brand reputation and drive business growth. Collaborative team player with a proactive approach and ownership mentality, adept at managing diverse stakeholder relationships and navigating complex challenges.

EXPERIENCE

PRICER ANALYST

CMA CGM

AUGUST 2023 – PRESENT

- Manage and oversee commercial contracts for multiple accounts, ensuring compliance and optimal service delivery.
 - Analyze and evaluate contracts submitted by the sales team, providing precise pricing solutions.
 - Deliver accurate pricing quotations for shipments, considering multiple influencing factors.
 - Handle sensitive contracts with meticulous attention to detail, ensuring timely execution.
 - Work collaboratively with cross-functional teams to promote and sell a range of shipping services, fostering long-term customer relationships and maximizing vessel capacity utilization.
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MAIN OPERATOR

DSC Donner Sang Compter

MARCH 2022 – JULY 2023

- Assisting patients to help them search and find the right donors to donate blood.
 - Responding to critical urgent calls from patients and filing their information upcoming.
 - Contacting hospitals and parents for a daily follow-up on the patient's health and needs.
 - Handle confidential information and documents with discretion and maintain their proper organization.
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LOGISTIC OFFICER

Asmar Medical s.a.l.

FEBRUARY 2021 – OCTOBER 2021

- Monitored inventory levels and tracked medical stock movement to ensure optimal stock levels and avoid stock outs.
 - Processed doctors' orders promptly and accurately, ensuring all required documentation was complete and in compliance with regulations.
 - Coordinated with suppliers, freight forwarders, and transport companies to arrange timely and urgent deliveries to hospitals.
 - Managed instruments and implants used in the operation rooms to complete the surgeries.
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EDUCATION

BACHELOR OF ARTS AND SCIENCE IN PUBLIC RELATIONS AND COMMUNICATION

Lebanese International University

(2021-2024)

Certificate in digital marketing literacy with DOT.

SKILLS

- Technical Skills: Microsoft PowerPoint/ Word/ Excel (Expert).
- Soft Skills & Interests: Critical thinking, Problem solving, Innovative thinking, General Public Relations.

Languages: Arabic (Native), English (Fluent), French (Fluent).