

# Jad Wehbe

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## PROFILE

Goal-oriented Computer Science student with a strong foundation in programming, data structures, and algorithms. Eager to apply academic knowledge to real-world challenges. Demonstrates strong analytical and problem-solving skills, with a keen interest in learning new technologies. Capable of working effectively in both team environments and independent settings. In addition to IT background, I have developed practical business and sales knowledge through professional experience and self-study, including customer communication, negotiation, and understanding market needs. Capable of working effectively in both team environments and independent settings, with a proactive mindset and a drive for growth in both technology and business fields.

## SKILLS

Sales & Negotiation: sales skills, client handling, communication, and negotiation.

Multitasking: Effectively manage multiple tasks and deadlines.

Leadership: Lead teams, delegate tasks, and foster collaboration.

Communication: good communication for team and client interactions.

Technical Proficiency: Full-stack development (front-end & back-end).

Fast Learner: Quick to adapt and acquire new technical skills.

## LANGUAGES

Arabic: Native

French: Intermediate

English: Intermediate

## EMPLOYMENT HISTORY

### Sales Manager

Fourniture et Plus – Lubumbashi, Congo (Africa)

8 months

- Managed client relationships and improved daily sales performance.
- Handled sales operations including customer communication and supplier coordination.
- Assisted in product selection, pricing, and inventory follow-ups.
- Achieved growth in customer engagement through professional sales strategies.

### Software Developer Intern

Simbrain Solutions – Beirut, Lebanon

September 2024 – December 2024

- Developed a Fleet Management System as a Full Stack Developer using .NET MVC Core (back-end) and JavaScript (front-end).
- Designed and implemented dynamic user interfaces to enhance user experience.
- Integrated APIs for seamless data exchange between system components.
- Assisted with debugging and optimizing performance for smoother operation.
- Contributed to Agile development processes through participation in daily stand-ups and sprint reviews.

### Assistant Coach

Adel Rizk Football Academy – Beirut, Lebanon

March 2022 – April 2023

- Assisted in coaching youth teams with a focus on skill development, teamwork, and sportsmanship.
- Organized and executed training sessions, drills, and matches.
- Supported head coach in managing logistics and fostering a positive environment for players.

## EDUCATION

### Baccalaureate in Computer Science

USAL - University of Sciences and Arts in Lebanon – Beirut, Lebanon

2022 – 2025

### **Baccalaureate in Life Science**

Hussein Ali Nasser Official High School – Beirut, Lebanon

October 2019 – October 2022

### **The Complete 2020 Full Stack Web Developer Course**

Udemy (Online)

January 2024 – April 2024

- Acquired skills in front-end and back-end development (HTML, CSS, JavaScript, server-side technologies).
- Gained experience building full-stack applications, managing databases, and deploying web apps.

### **Introduction to Programming Using Python**

Harvard University (Online)

May 2023 – August 2023

- Focused on Python programming fundamentals including variables, loops, functions, and data structures.
- Gained proficiency in Object-Oriented Programming (OOP), including class design, inheritance, and encapsulation.

## **PROJECTS**

### **Sports Management System**

- Designed and implemented a system for stadium booking, team management, match scheduling, and tournament organization.
- Integrated weather APIs for outdoor stadium conditions to improve user experience.
- Developed using ASP.NET (Clean Architecture), SSMS (database), and JavaScript, HTML, CSS.

### **Car Rental System**

- Built a car rental system in Java using NetBeans with features like rental management, car availability checks, and customer records.
- Designed an intuitive user interface with well-organized system logic.

### **Block Blast Game**

- Developed a Block Blast game using Python and the Pygame library with interactive gameplay and visually engaging graphics.
- Integrated sound effects and multiple difficulty levels to enhance user experience.

### **Fitness Zone Website**

- Created a responsive fitness website using HTML, CSS, and JavaScript for front-end and Python Flask for the back-end.
- Integrated APIs for dynamic content management and focused on user-friendly navigation.

## **TECHNICAL SKILLS**

- **Languages:** Python, Java, C#, JavaScript
- **Frameworks:** ASP.NET, Flask, Pygame
- **Databases:** SQL Server, MySQL, PostgreSQL
- **Tools:** Visual Studio, NetBeans, Git, Pygame, Postman