

Yara AL SABBAK

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KEY SKILLS

Business assessment & diagnostic, Strategic Planning, Business Modeling, Product Development, Training and capacity building, Financial Assessments, Project Management, Brand Management, Negotiation & Pitching.

EXPERIENCE

Project: “Inclusive emergency response to conflict affected farmers”, GIZ

Role: Project Officer at Acted, the implementing organization (May - October 2025)

Reference: Gerges Abou Faisal – Project Manager – 71873052

Responsibilities:

- ♦ Collaborated in drafting implementation plans, ToRs, and BoQs relevant to the project activities, in close coordination with MEAL, Communications, HR, Finance, and Logistics teams.
- ♦ Managed 25 daily workers and field teams, contributing to high-quality implementation, with endline evaluation results reflecting a stellar performance.
- ♦ Organized a large event bringing together 480 participants, 6 workshops, and 35 exhibition booths.

Project: REAF “Supporting innovations in rural economic development”, GIZ

Reference: Fady El Hajj - Startup founder – 70744883

Responsibilities:

- ♦ Batch 2 (2023): Startups Mentor at Michel Daher Social Foundation, providing advisory support to participants.
- ♦ Batch 4 (2025): Guided a participating startup, contributing to its recognition as one of the top 10 finalists out of 46 participants in this cohort implemented by Berytech, and attracting the attention of Shark Tank Lebanon.

Project: Care Arabia “Creating quality childcare for working women in Jordan”, IFC-World Bank Group

Role: Associate consultant at Transformeus, one of the implementing partners (Dec 2024 - March 2025)

Reference: Yasmine Ossaily – Officer at IFC – 70604712

Responsibilities:

- ♦ Co-developed training materials with the lead trainer on topics including business modeling, financial literacy, strategic planning, and operational optimization.
- ♦ Co-delivered training sessions to 55 women-led nurseries in Jordan- Amman
- ♦ Conducted needs assessment to identify priority needs, and prepare customized 1-1 coaching sessions

Project: YFS “Youth Functional Skills for Lebanese vulnerable communities”, UNICEF

Role: Financial literacy trainer at Save the Children, one of the implementing partners (March- September 2024)

Reference: Ahmad Hindi – Center Supervisor – 70687928

Responsibilities:

- ♦ Delivered financial literacy sessions to 80+ youth across vulnerable communities in the Bekaa region, using ANERA’s curriculum.
- ♦ Managed attendance records, pre/post-tests, monitoring & evaluation indicators

Project: **“Providing assistance to vulnerable migrant workers in Lebanon”, Caritas**

Role: Training consultant at Caritas Lebanon (Oct- Dec 2023)

Reference: Noha Roukoss – Project Manager – noha.roukoss@caritas.org.lb

Responsibilities:

- ♦ Developed a full curriculum on “income generating opportunities” covering: entrepreneurship skills, financial literacy & management, business planning, and product development.
- ♦ Delivered training sessions for 30 participants from different backgrounds, including individual business plan evaluation
- ♦ Supported participants in building viable business models and launching income generating activities in Lebanon or in their countries of origin

Project: **“Entrepreneurship award for Lebanese youth in central Bekaa”, Fondation de France**

Role: Training consultant at Arc En Ciel Lebanon, the implementing partner (Feb- Aug 2023)

Reference: Maha Ferzli – Project Officer – maha.ferezli@arcenciel.org

Responsibilities:

- ♦ Designed and delivered a full curriculum covering entrepreneurship, social project management, financial literacy, proposal writing, and pitching skills.
- ♦ Trained over 100 final-year students across four schools in the central Bekaa region.
- ♦ Supported the launch of four funded social initiatives in Bekaa by providing technical guidance on project design, pitch, strategic thinking skills, and business planning.

Project: **IYB, SYB, GYB “Start and improve your business + generate your business idea” programs, ILO**

Role: Trainer, As part of ILO certification within the Lebanese entrepreneurial ecosystem (2022 and 2023)

Reference: Samih Jaber – Master Trainer at ILO – sjaber53@gmail.com

Responsibilities:

- ♦ Conducted outreach and needs assessment to select around 30 entrepreneurs per cycle
- ♦ Develop and deliver training sessions using ILO curricula (SYB, IYB, GYB)
- ♦ Provide one-on-one coaching for the most promising businesses, post-training
- ♦ Compiled final reports including needs assessments, agendas, budgets, feedback, and success stories.

Project: **“Crisis Management for women-led businesses”, IFC-world bank group**

Role: Business coach at Berytech, one of the implementing partners (March - July 2021)

Reference: Chila El Bourgi – Former Talent Management officer at Berytech

Responsibilities:

- ♦ Developed and delivered one-to-one coaching sessions for women-led SMEs using Growth wheel tool to assess their business situations
- ♦ Guided entrepreneurs in refining their business models post COVID19 and equip them with necessary financial skills to overcome the financial crisis.

EDUCATION

Master’s Degree (M2) in Business Management & /Finance

Lebanese University- Branch II Achrafieh | GPA: 80/100

Bachelor’s degree in business Administration

Lebanese University- Branch IV Rashaya | 2014-2017

CERTIFICATIONS

Cybersecurity, PSEAH, and Anti-Fraud Awareness

Acted | 2025

First Aid & CPR Course

IFRC | 2025 8 Hours Course

Certified “Start and Improve your business” Trainer

International Labor Organization | 2022-2023

The “Forward” Program

McKinsey & Co | 2022

Building critical leadership skills in structured problem-solving, communication impact, and agile methodology

LANGUAGE SKILLS

Arabic: Native language

French: DELF B2 certification

English: Advanced level (C1)

COMPUTER SKILLS

Microsoft Office Suite: (Word, Excel, Power Point, SharePoint, Outlook, Teams)

Google Suite: (Sheets, Meet, Forms, Calendar)

Other Software: Trello | SPSS | Kobo | Canva | Odoo