



# Ralph Youssef

First Year Industrial Engineering Student

## Contact

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## Hobbies

- Running
- Classical piano (10+ years)
- Tennis (Competitive/Club)
- Entrepreneurial Side Projects
- Coding/Personal Projects

## Skills

- Python (Pandas, NumPy)
- Social media marketing
- Web Development (HTML/CSS)
- Client Relation

## Language

English – Bilingual Proficiency

French – Native Language

Arabic – Native Language

## About Me

A driven Industrial Engineering student with hands-on entrepreneurial experience in digital solutions. Skilled in problem-solving, process optimization, and cross-functional teamwork. Passionate about leveraging technology to streamline business operations.

## Education

2024 – 2028

Bachelor of Science in Industrial Engineering

American University of Beirut Mediterraneo

- Graduated first semester with honors
- Relevant coursework: Python Programming, Supply Chain Management

## Work experience

2024 – Present

LUMEO Technologie

Co-Founder, Digital Solutions Startup

- Developed QR code menus for 10+ restaurants, improving service efficiency
- Designed and sold custom websites, boosting clients online engagement
- Managed end-to-end client projects and timelines

July 2025

Benta s.a.l

Production & R&D Intern

- Completed an intensive internship program across the Production, R&D, and PEU units.
- Gained hands-on experience in industrial processes and product development.

2020 – Present

Pharmacy Saint-Antoine | Dbayeh

### Pharmacy Assistant

- Optimized inventory storage, reducing stock discrepancies
- Handled 50+ daily transactions and customer service inquiries

## Leadership and community involvement

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- President of the Engineering Faculty at AUB Mediterraneo
- Co-Founder, Tennis Club | Organized inter-university tournaments (30+ participants)
- Part of the university events & parties organizing team
- Volunteer, Local NGO | Distributed supplies to 50+ families; mentored children with disabilities
- Best Book Competition Winner | Recognized for analytical writing
- Volunteered in the race against hunger (charity run - fundraising for countries in need)