

NAGHAM WEHBE

 +961 76940773

 naghmwehbe123@icloud.com

 Beirut, Lebanon

PROFILE

Self-directed and motivated student pursuing a BA in psychology with experience in the sales and customer service field. Fast working and professional, capable of persuading people and dealing with difficult situations. Eager to put my strong communication skills to work and allow myself to broaden my career horizons.

SKILLS

- Great Communication
- Multitasking
- Time Management
- Problem-Solving
- Very Organized
- Professional and Friendly
- Strong Team Work Abilities
- Leadership
- Persuasion skills

CERTIFICATES

Participated as a delegate in the GC LAU MUN program in 2018. Was capable of strengthening my public speaking, gaining more confidence and having better teamwork abilities.

EXPERIENCE

EQ SERVICE HUB

Senior Project Manager (Sales & BD)

2025-Present

- Led sales and BD projects, driving revenue growth through CRM, market expansion, and client onboarding.
- Managed agile teams, aligning project delivery with KPIs and strategic goals.
- Oversaw sales initiatives, optimized operations, and secured key partnerships.

TECHRYT

Remote Sales Agent

2024

- Maintained a high level of professionalism and rapport with customers over the phone
- Adapted quickly to the new work environment, ensuring productivity and meeting performance metrics

GRAND REAL ESTATE

Real Estate Sales Agent

2023

- Strong negotiation and closing abilities
- Excellent communication and interpersonal skills
- Exceptional customer service orientation

EDUCATION STATUS

HAIGAZIAN UNIVERSITY

Psychology Major

2021 - Present

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EXPERIENCE

MVISION LEBANON - AMERICAN TELEMARKETING

Law Vacancy - Document Collector

2022-2023

- Organized and filed collected documents according to company protocols
- Maintained confidentiality of sensitive information within documents
- Communicating and being patient with clients

ZAATAR W ZEIT

Waitress

2022

- Capable of working fast and under pressure
- Active listening and clear communication
- Keeping situations in control

MVISION LEBANON - AMERICAN TELEMARKETING

Insurance Vacancy - Sales

2021 - 2022

- Ability to deal with difficult clients in a calm and professional way
- Flexible with time and covering multiple shifts
- Persuading and convincing clients into booking and attending meetings