

Dr. Khodor AL OMARI

Doctoral in Business Administration

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Male, Lebanese

ABOUT

I am a highly skilled, self-directed, and adaptable professional with a strong focus on continuous learning and embracing new technologies. With extensive experience in business management, digital transformation, and financial and strategic solutions, I have successfully led teams and delivered measurable outcomes across corporate environments. My background as a financial manager and CFO has equipped me with deep expertise in budgeting, decision-making, and AI-driven initiatives. I bring a proactive, results-oriented approach to managing complex challenges, consistently enhancing productivity and operational efficiency.

PROFESSIONAL EXPERIENCE

Erasmus + Programme – EU From April 20 till April 24 / 2026

- Lecture and seminars in Bulgaria / Sofia with Erasmus + Programme aiming to have exchange of teaching experience between AUL University and Erasmus + Programme – EU.

AUL University – Jadra Branch,

Director and Instructor, Beirut, Lebanon, 2021- Present

- Lecture professor for major courses: "Master and undergraduate courses.
- Promote a culture of continuous improvement and innovation through Participate in relevant committees and assist in shepherding proposals and policies through university approval processes.
- Evaluate the effectiveness of strategic initiatives and adjust plans as needed to ensure desired outcomes.
- Consult on student cases, interface with deans, program heads, faculty, and staff as necessary, and ensure annual reviews of students are efficient and effectively communicated.
- Contribute to the planning of workshops and co-curricular learning opportunities that facilitate student academic success.
- Supervising and evaluating the preparation of a master's thesis and graduation projects for final-stage students/members of the Graduation Project Defense Committee. (Lebanese and Iraqi students).

Freelancer at several projects in Lebanon,

Chief Financial Officer, Beirut, Lebanon, 2015- Present

- Manage cash flow, analyze financial data, ensure accurate cost accounting and pricing strategies, and create long- and mid-term financial plans to support the startup's growth.
- Develop and execute the FP&A strategies for budgeting and cash flow, and make strategic recommendations with that support the company's strategic direction to the CEO and executive team.
- Identify and prioritize strategic initiatives that drive organizational growth, operational efficiency, and competitive advantage.
- Oversee financial reporting, budgeting, forecasting, and analysis to provide accurate financial insights and support decision-making.
- Foster strong relationships with key stakeholders, including investors, banks, auditors, and regulatory entities.
- Analyse margin and make optimization recommendations.

Basmeh and Zeitooneh – NGO,

Country Finance Manager, Beirut, Lebanon, 2016

- Develop and lead financial strategy and planning by creating budgets, forecasts, and risk assessments to ensure long-term organizational sustainability and growth.
- Deliver clear, data-driven financial insights through the preparation and presentation of detailed financial reports, analyses, and recommendations to senior leadership.
- Oversee financial operations and compliance, including month-end/year-end closings and regulatory adherence, ensuring accuracy and integrity in all financial reporting.
- Drive cross-functional collaboration by supporting strategic and operational planning, and monitor key financial performance indicators and assist in driving financial improvements throughout the organization.

Middle East Company for The Production of Gas Cylinder – SARL)

Financial Control, Basra – Beirut, Lebanon, 2014

- Provide expertise in setting efficient financial planning guidelines, financial control & reporting framework, and guidelines to ensure alignment with the company's overall strategy
- Guide the management of departmental budget setting and direct the finalization of the company's overall budget plan
- Lead the development of the yearly financial plan and guide the allocation of set budget to secure alignment with budget guidelines and overall budget
- Oversee proper implementation of all financial control processes and review financial control reports for continuous follow-up

- Conduct thorough market research and analysis to identify growth opportunities, market trends, and competitive dynamics.
- Securing the settlement of financial dues for each customer through sending the invoices by mail to the headquarters of the company located in Beirut.

**Amel Association International – NGO,
Financial Manager, Beirut, Lebanon, 2013**

- Lead special strategic projects from conception through implementation, ensuring alignment with organizational goals and objectives through Coordinate with project managers to track project expenses, funding utilization, and grant compliance.
- Develop project plans, timelines, and budgets, and manage project resources to ensure successful execution. Collaborate with various departments to prepare the company's annual budget.
- Oversee the finance team in producing monthly, quarterly, and annual financial management reports, monthly bank reconciliation, and expenditure reports.
- Coordinate with external auditors to ensure timely completion of annual audit reports. In addition to auditing and evaluating the financial impact of company activities, ensure alignment with budget and profitability goals.
- Fruitful collaboration and establishment of strong working relationships with national authorities, NGOs, civil society organizations, UN agencies, and other relevant partners.

**Council of Ministers at Grand Serail – Center Administrative of Statistic
Administration, Beirut, Lebanon, 2011 - 2012**

- Administrator for the Emergency Fiscal Management Reform Implementation Support Project – ESPISP II.
- Administrator for the National Poverty Targeting Program (NTPTP) Baseline Survey

United Nations Development Programme (UNDP)

Project Financial Accountant at the Ministry of Interior and Municipalities, Beirut, Lebanon, 2009 - 2010

- Contribute to team coordination and internal communications to ensure efficient workflow and accountability to ensure outputs are delivered on time.
- Preparing and reviewing daily, weekly, and monthly reports of the project. and report to the project manager.
- Regularly review and evaluate the performance of the report MOF on the one hand and BDL on the other hand, identifying areas for improvement and implementing corrective measures as needed.
- Organizing financial dues, and payroll and compensation for more than 28,000 employees working all over Lebanon during the elections
- Monitor financial sheets and files, updating them whenever needed to track progress against milestones for project work plans.

United Development Company – Import & Export

Financial and Management Accountant, Beirut, Lebanon, 2004 – 2009

- Providing budget projections and evaluations, organizing the accounting department, reviewing and checking accounting reports, drafting budget reports, and supervising the creation of accounting software for the department of finance and payroll software for the Human Resources Department.
- Make recommendations to strategically enhance financial performance and seize business opportunities.
- Ensure compliance with all financial regulations and company policies.

EDUCATION

1. **Doctorate in Business Administration, Beirut Arab University (BAU) / IESEG – School of Management – Paris, LEBANON, 2017-2020, Dissertation:** The Challenges of digital transformation in the Lebanese private sector.
2. **Achievement of Certified Management Accountant (CMA), Morgan international in Lebanon, Beirut, Lebanon-2016**
3. **Master's in Business Administration- Finance, ARTS, SCIENCES & TECHNOLOGY UNIVERSITY IN LEBANON, LEBANON, 2009 2012**
4. **Bachelor in Banking and Finance, ARTS, SCIENCES & TECHNOLOGY UNIVERSITY IN LEBANON, LEBANON, 2003 – 2006**
5. **Law, Lebanese University, 2001 – 2005**

Research

In process:

Integrating Digital Marketing and Digital Transformation for Business Growth in a Technology-Driven Marketplace in Lebanese Firms.

The paper was presented during the **RISE IN Europe Conference 2026 at INSEEC Grande Ecole in Paris.**

2026

List of Publications:

- 1- Omari, K. (2025). *Navigating AI and technological waves: Unveiling the impact of digital transformation on management in Lebanese enterprises*. Paper presented at the RISE IN Europe Conference, organized by INSEEC Grande École, Saint Joseph University in Beirut, and the Network of Organisational Development Experts (NODE).
- 2- Omari, K. (2025). *Women's leadership, management, and AI: Analysing digital transformation in Lebanon's private sector*. Paper presented at the Sharjah International Summit on Improvement in Education (4th ed.) and published in International Journal of Automation and Digital Transformation (IJADT), United Arab Emirates.

- 3- Omari, K. (2024). *The impact of digital transformation on management in the Lebanese private sector*. Paper presented at the Beirut International Scientific Conference for the Humanities and Pure Sciences (2nd ed.), Lebanon–Iraq–Oman–Yemen.
- 4- Omari, K. (2021). *The role of digital transformation on leadership, strategy, and human resources in the private sector in Lebanon*. Paper presented at the Al Falah University International Conference: Towards Advanced Scientific Knowledge (TASK4-2021), Dubai, United Arab Emirates.
- 5- Omari, K. (2019). *The effects of e-commerce and digital transformation in today's business: Lebanon case studies*. Paper presented at the Engaged Management Scholarship (EMS 2019) Conference, Antwerp Management School, Belgium.
- 6- Omari, K. (2018). *An analysis of digital transformation in the Lebanese Ministry of Finance using metaphors*. In proceedings of the International Conference on Cognitive Analytics Management (CAM 2018), American University of Beirut (AUB). Published in Information Systems and Organisation (LNISO) by Springer.

TRAINING & Workshops

- **Member of IMA - (The Association of Accountants and Financial Professional Business) (CFA) level (I) Courses:** Candidate Stock, Bonds, Financial Derivatives, Alternative Investments, Portfolio Management, Financial Institutions, Corporate Finance, and Economic and Business Ethics.
- Move Forward International – Certificate of Attendance
- IFRS Standards IAS 16, IAS 17, IAS 23, Corporate Governance Panel, Budgeting and Decision-Making, Process Management – Digital Transformation, Consolidated Financial Statements, Fraud Prevention and Detection, and Cash Flow Analysis & Working Capital Management workshop.
- **New Horizons – Computer Learning Center - Certificate of Completion Professional (Microsoft Office 2010 – 2013).**
- **Training:**
- **UNHCR** - Participation in financial management workshops with management information (accountability, cycles, strategic planning, operational planning, work planning and budgeting, implementation, monitoring and control, reporting and evaluation, teamwork and flow of information).
- **IDAL (Investment Development Authority of Lebanon)**
Studies, Planning and Statistics Directorate / Export Plus (Administration Department – Finance and Accounting) at Grand Serail
Project Export Plus, is a subsidiary program provided by the Lebanese government to farmers through exporting their products to foreign countries

AREAS OF EXPERTISE

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| • Financial Manager | • AI |
| • Strategic Management | • Education |
| • Team Leadership | • investment |
| • Project Management | • Budgeting and decision making |
| • Digital Transformation | • Consulting – Management and finance |

LANGUAGES

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| • Arabic: Native | • English: Fluent | • French: Fluent |
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