

M A J E E D B E R R Y

B U S I N E S S M A N A G E R

CONTACT

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Verdun, Beirut, Lebanon

EDUCATION

Bachelor Degree -Lebanese University

Public Relations

2023 -Till present

Bachelor Degree -Lebanese University

Psychology

Undergraduate

Bachelor Degree -LIU

International Business Management

2023

Tebnin High School

Lebanese Baccalaureate -ES

2019

CERTIFICATES

UN SDG

Brain Lab

2023

British Council

English Course

2022

The Open University

Fundamentals of Digital Marketing

2021

SKILLS

Computer Proficiency

Strategic insights

Decision making

Problem-solving

Leadership

Time Management

LANGUAGES

Arabic

English

Turkish

PROFILE

Results-driven Business Management major with a specialization in Public Relations, possessing a robust background in entrepreneurship and team leadership. Demonstrated expertise in driving operational excellence and enhancing customer experiences across multiple business ventures. Proficient in developing effective marketing strategies and fostering strong relationships to achieve organizational goals.

WORK EXPERIENCE

FOUNDER

ORIGINS OUTLET

2019 -Till Present

- Started an online retail shop with full responsibility of management, advertising and customer relations.
- Sales also reached 70% higher while the customer base being targeted through marketing was also achieved.
- Improved website architecture for offering enhanced usability to potential customers and better sales.

SALES ASSOCIATE

MIKE SPORT VERDUN

Nov 2024 -Till present

- Participated in training sessions with life coaches, gaining extensive product knowledge and professional development.
- Managed stock, received and organized goods, and maintained store displays.
- Provided excellent customer service, assisting with product selection and driving sales.
- Consistently met sales targets by utilizing product expertise and strong communication skills.

MANAGER ASSISTANT AND ACCOUNTANT

LEYATEX TURKEY

2023 -2024

- Supported in tasks and being in contact with the customers.
- Supervised accounts affairs such as payroll and generator on account to clients on payment.
- Held monthly financial reports and cash budgeting on a monthly basis
- Coordinated the staff working schedules and also trained the staffs.
- Coordinated with shipping companies and monitoring the containers arriving via sea.

CO-OWNER

THE BERRY SWEETS

2020 -2023

- Responsible for starting it together with a partner and being in charge of the company's running every day.
- Conceived and designed products and menu.
- Looked after stocks and suppliers.
- Initiated effective promotional activities to increase the sales.

CALL CENTER-ASSISTANT MANAGER

AL ABDALLAH

2022 -2022

- Successfully coordinated and led a call center and its employees.
- Established the methods for fast order fulfillment.
- Used performance indicators to increase the quality of services offered.
- Dealt with customer questions and concerns.