

KARIM MBAYED

Beirut, Lebanon

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EDUCATION

Lebanese American University

2025 – Present

Bachelor of Business Administration — Marketing Emphasis
Minor in Data Analytics

Hariri High School 3

2010 – 2025

Lebanese Baccalaureate, Economics & Sociology Section

PROFESSIONAL EXPERIENCE

Procurement Intern — Procure X, Beta Investment Group | Apr 2026 – Present

- Support supplier sourcing, quotation analysis, and purchase order management
- Monitor stock levels and delivery timelines to drive operational efficiency

Real Estate Agent (Part-Time) — Cedarkeysestates (Hybrid) | Jan 2026 – Present

- Generate leads, conduct property showings, and assist in offer negotiation and contract preparation
- Manage client relationships via CRM and conduct market research to support sales strategy

Operator — PlayerOne Entertainment®, Beirut | Jan – May 2026

- Delivered customer service and managed daily operations in a fast-paced entertainment environment
- Ensured equipment safety compliance and resolved customer issues professionally

Operations & Customer Service Associate — Family Retail Business (Stationery) | 2019 – 2025

- Handled customer interactions, upselling, cash operations, and inventory management
- Coordinated with suppliers and maintained store organization to enhance overall customer experience

volunteer Experience

Field Worker — Al-Kheir Sponsorship, Beirut

Shelter & Relief Sector (2024, 150 hours)

- Organized support for underprivileged families and children
- Coordinated field activities and resource distribution

Certifications

- LAU Dialogue Program
- USJ – Simulation of the Lebanese Parliament: Empowering Tomorrow's Leaders
- Customer Service Excellence (PlayerOne)
- Effective Communication Skills (PlayerOne)

SKILLS

Customer & Business Skills:

Customer Service | Sales | Negotiation | Lead Generation | CRM | Client Relations | Real Estate Transactions

Business & Technical Skills:

Procurement | Inventory Management | Marketing | Strategy | Project Management | Data Analysis | Microsoft Office | AI Tools

Interpersonal Skills:

Adaptability | Teamwork | Communication | Persuasion | Problem-Solving | Time Management

Languages:

- Arabic — Fluent
- English — Fluent
- French — Basic

INTERESTS:

Fitness and Gym | Swimming | Drawing and Art
| Personal Development | Learning New Skills