

JOY

ABOURJEILI

COMPUTER SCIENCE
BACHELORS

About Me

Computer Science student with a passion for problem-solving and business growth. Experienced as a Sales Development Representative, generating B2B leads and connecting with clients. Skilled in communication, adaptability, and thinking on my feet. Seeking opportunities to apply technical knowledge alongside real-world business experience.

Contact



Beirut, Lebanon



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Canadian passport holder

Skills

Basic web development



Data management system
(DMS)



Business to business
sales (B2B)



Lead generation



Education

Bachelors in Computer Science

2024-2027 (estimated)

Notre Dame University-NDU

Work Experience

T&M Solutions

March 2026- present

Sales Development Representative

- Executed daily outbound calling campaigns to generate and qualify new business leads
- Engaged prospects, explained service value, and handled initial objections
- Consistently met transfer and outreach targets
- Collaborated with sales team to ensure smooth handoff of qualified leads