

Ali Rahwanji

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EDUCATION

American University of Beirut (AUB)

Beirut, Lebanon

Bachelor's Degree in Finance (Dean's Honor List)

Sep 2021 – Jun 2024

GPA: 3.6/4.0

PROFESSIONAL EXPERIENCE

Zenith Education SAL

Madrid, Spain (Remote)

Strategy & Partnerships Manager

Sep 2024 – Dec 2025

- Managed 50+ clients' projects across 16 countries, with a primary focus in Europe and the MENA region
- Developed a competitive market analysis report covering 10+ key players across 3 regions, informing strategic decisions on geographic expansion and risk mitigation
- Built an internal database system that boosted engagement and increased operational efficiency by 4–5x
- Secured 100+ global university partnerships and handled financials from revenue tracking and fund transfers
- Conducted valuation, 3-year forecasting, and co-led Pre-Seed fundraising aligning capital strategy with investors

AUB Outdoors

Beirut, Lebanon

Finance Manager

Jan 2024 – Jun 2024

- Managed a \$200,000 budget, which reduced event costs by 25% through strategic planning and financial oversight
- Supervised financial operations for the largest student-led event in the MENA region, attracting 20,000 attendees
- Produced long-term financial documentation for use in future events in the upcoming 5 to 10 years

Ernst & Young

Beirut, Lebanon

Assurance Summer Intern

Jul 2023 – Sep 2023

- Performed financial statements audit reports for 3 major clients in Lebanon, including LG Electronics and Solidere, which ensured compliance and quality results, and enhanced report precision by 20%
- Conducted financial and ratio analysis for clients in high-growth sectors: Technology and Real Estate

Big4&After

Beirut, Lebanon

Event Organizer

Jun 2023 – Nov 2023

- Coordinated logistics and organized activities for 100+ university students in collaboration with EY and PwC
- Maintained documentation that improved student experience and drove 30% engagement growth

EXTRA-CURRICULAR ACTIVITIES

Design2Transform, OSB

Beirut, Lebanon

First Place Winner

Feb 2024 – Apr 2024

- Designed an AI-powered educational app "EdScroll" projected to increase user productivity by 20%
- Developed market and financial analysis, and formulated the business model, which showcased its purpose

BEYMUN

Beirut, Lebanon

Finance Team Leader

Dec 2023 – Apr 2024

- Oversaw a \$10,000+ budget and led financial audits for BEYMUN, which ensured transparency and sustainability

Map the System, Saïd Business School

Oxford, United Kingdom

Global Finalist

Jan 2023 – Jun 2023

- Ranked 2nd out of 3000 students across 30 academic institutions worldwide
- Mapped the 'Kafala System' in Lebanon, which revealed its dynamics and highlighted potential pathways for reform

SKILLS & PERSONAL

Languages: Arabic (*native*), English (*fluent*), German (elementary)

Computer Skills: Word, Excel, PowerPoint, Miro, Notion

Soft Skills: Leadership, Teamwork, Time Management, Critical Thinking, Analytics