

Khalid AL Bakri
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EDUCATION

Lebanese American University	Aug. 2023-May 2026
Bachelor of Science in Information Technology Management	
Enrolled under full merit and leadership scholarship funded by MEPI	
Makassed Ali Ben Abi Taleb	
Lebanese Baccalaureate, Life Science Section	Sept. 2011-May 2023

PROFESSIONAL EXPERIENCE

Genomedia- Sound Engineer Assistant July 2021-Sep.2021

- Prepared the cart that includes the work instruments
- Became a Boom Operator in different shots
- Detected the external sounds and tried to eliminate it

Sales & Customer Support Intern

Cedars Key Real Estate
(Oct 2025 – Present)

- Interacted directly with clients to understand needs and recommend suitable services
- Handled customer inquiries and follow-ups, ensuring clear communication and timely responses
- Assisted in resolving client concerns and improving satisfaction
- Managed multiple client interactions simultaneously while maintaining accuracy and professionalism

Livestock & Commodity Trading Analyst (Self-Employed)

(Jan 2025 – Present)

- Managed end-to-end livestock and agricultural commodity trading operations in collaboration with a partner, covering procurement, feeding optimization, and resale strategy
- Built and maintained Excel-based datasets to track daily market prices, using functions such as AVERAGE, MAX, and MIN to analyze trends and volatility
- Collected and analyzed real-time market data from digital platforms (social media and online listings) to identify pricing opportunities and demand shifts
- Developed rule-based trading strategies (targeting $\geq 20\%$ return thresholds, time-bound price triggers) to guide buy/sell decisions
- Evaluated key variables including seasonality, weight gain, feeding cost, and external economic factors to optimize profitability
- Managed large-scale commodity investments (corn, soybeans, barley, cotton), applying inventory storage and seasonal timing strategies
- Executed liquidity and risk management decisions, balancing cash flow, debt-based sales, and inventory holding
- Handled procurement and partial liquidation of 100+ livestock and 100+ tons of commodities, adapting strategies based on market fluctuations

LEADERSHIP AND COMMUNITY ENGAGEMENT ACTIVITIES

Lebanese American University:

- Vice President for the AVC (Activities, volunteering, and Civic engagement) club
- President for the Cultural Club at LAU
- Student in the Vertically Integrated Projects (VIP) program at LAU which is a research based program

Makassed Volunteering Unit:

- Coordinator for the team leaders

- Head of activities department among the 4 Makassed schools
- President for the volunteering club in the Makassed Ali Bin Abi Taleb school
- Life Skills trainer (Time management, Communication...) for youth from 15 to 20 years old

WORKSHOPS AND TRAININGS

- Insurance training with Victoire
- Introduction to Adaptive Leadership, the Politics of Change in Self and Society ~ Harvard
- K2P Policy Bootcamp for Youth ~ AUB

Skills

Customer & Communication Skills:

- Strong verbal and written communication
- Customer handling & conflict resolution
- Active listening and problem-solving
- Ability to explain complex ideas clearly
- Understanding insurance principles and policies

Operational Skills:

- Multitasking across calls, chats, and tasks
- Time management under pressure
- Process handling (bookings, follow-ups, coordination)

Technical Skills:

- Microsoft Excel, Word, PowerPoint
- Python, C#, HTML, CSS