

TAHA ITANI

Beirut, Lebanon • +961 81769654 • itani.taha01@gmail.com

www.linkedin.com/in/tahaitani1

Open to Relocation – Qatar | Immediate Availability

Professional Profile

Proactive and results-oriented Business Development and Operations Leader with over 7 years of cross-sector experience spanning business strategy, logistics, manufacturing operations, sales, and IT support. Recognized for delivering measurable performance improvements, leading diverse teams, and driving operational efficiency through data-backed decision-making and process optimization. Experienced in supervising factory operations, ensuring compliance with HSE standards, and optimizing production workflows to meet quality and performance targets. Currently pursuing a Project Management Professional (PMP) certification, expected completion December 2025, to further strengthen leadership, planning, and execution capabilities. Adept at optimizing operations, building strong stakeholder relationships, and implementing systems that streamline performance. Seeking to contribute to a forward-thinking organization in Qatar through strategic leadership and operational excellence.

Key Achievements

- Spearheaded multiple sales and operations initiatives that improved service efficiency by 30% and enhanced customer satisfaction.
- Managed and trained teams of up to 20+ employees, fostering accountability and a performance-driven culture.
- Led cost-control and process optimization projects that reduced operational expenses by 18%.
- Played a key role in business development, securing high-value clients and expanding regional partnerships.
- Successfully managed end-to-end logistics cycles, improving on-time delivery rates by 25%.

Professional Experience

Factory Supervisor – American AASH Company

Qatar | Oct 2025 – Present

- Supervised daily factory operations, ensuring production targets, quality standards, and workplace safety regulations were consistently achieved.
- Led and managed a team of workers, overseeing task allocation, performance evaluation, and on-site issue resolution.
- Implemented process optimization initiatives that improved production efficiency and reduced operational downtime.
- Ensured full compliance with HSE (Health, Safety & Environment) policies and industrial safety standards.
- Coordinated with procurement, supply chain, and logistics teams to maintain optimal inventory levels and uninterrupted production flow.
- Monitored machinery performance and collaborated with maintenance teams to ensure preventive maintenance and minimize breakdowns.
- Prepared detailed operational and performance reports, supporting data-driven decision-making by senior management.

- Maintained strict quality control procedures to ensure products met client specifications and industry standards.

Assistant Manager – BSS Energy Solutions

Beirut, Lebanon | Oct 2024 – Present

- Oversee all operational activities ensuring service excellence and compliance with company standards.
- Lead workforce scheduling, training, and performance management initiatives.
- Drive process improvements in logistics, stock control, and client service workflows.
- Partner with management to implement sales campaigns, boosting client engagement and retention.
- Streamlined reporting systems, enhancing project visibility and decision-making accuracy.

Sales & Logistics Executive – MetaSol SAL

Beirut, Lebanon | Apr 2024 – Nov 2024

- Managed end-to-end logistics for key corporate clients, ensuring cost-efficient and timely delivery.
- Closed multiple high-value sales contracts and contributed to exceeding quarterly sales targets.
- Strengthened customer retention through proactive communication and solution-oriented support.
- Collaborated with marketing and operations teams to identify new business channels and market opportunities.

General Supervisor – Carte Blanche (Printing & Packaging)

Beirut, Lebanon | Jan 2022 – Nov 2023

- Reorganized operations, improving workforce efficiency and reducing overhead costs.
- Implemented digital HR and performance tracking systems, improving transparency and accountability.
- Coordinated multi-department workflows to ensure smooth project execution and client satisfaction.
- Played a central role in recruitment, onboarding, and compliance audits.

Freelance Business Consultant – Real Estate Sector

Remote | Jan 2021 – Present

- Designed business models and investment forecasts for real estate projects in Lebanon and GCC markets.
- Advised clients on market entry strategies and risk analysis to maximize profitability.
- Developed CRM solutions and digital tools that enhanced client engagement.

IT Support & Electrical Technician – Green Solutions Company

Beirut, Lebanon | Jan 2020 – Mar 2021

- Installed, maintained, and troubleshoot CCTV, alarm, and electrical systems for commercial clients.
- Enhanced service uptime and reduced maintenance downtime through preventive monitoring.
- Supported cross-functional technical teams and ensured full compliance with safety protocols.

Installation Technician (Internet Equipment) – Solidere

Beirut, Lebanon | Apr 2019 – Jan 2020

- Installed and supported broadband systems for residential and enterprise clients.
- Delivered hands-on technical support, contributing to a 15% improvement in customer satisfaction.

Call Center Operator – Food Style Restaurant

Beirut, Lebanon | Dec 2018 – Apr 2019

- Provided top-tier customer service, managing high call volumes with empathy and accuracy.
- Introduced improved call-handling techniques that reduced average response time by 20%.

CCTV Operator – Beirut City Center

Beirut, Lebanon | Jan 2017 – Jan 2018

- Monitored large-scale CCTV systems ensuring safety and compliance with operational protocols.
- Collaborated with local authorities and internal teams during emergency responses.

Education

Bachelor of Business Management

Arts, Sciences, and Technology University in Lebanon (AUL) — Graduated 2024

Pre-Medicine Coursework

Lebanese American University (LAU) — Oct 2020 – Jan 2021

PMP Program (In Progress) — Expected December 2025