

Hadi Fidaa Malaeb

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PROFILE

Results-driven Business Marketing student with experience in management, sales, client relations, accounting, and data entry. Former delivery company owner and manager with strong leadership and business operations skills, currently experienced in online sales consulting with a U.S.-based company.

EXPERIENCE

T&M Solutions, USA

Sales Consultant Online | November 2025 – December 2025

- Worked remotely with a U.S.-based company as a sales consultant.
- Communicated professionally with American clients.
- Closed sales, followed up with leads, and maintained customer satisfaction.

USA Delivery Al Dayaa (Baissour), Lebanon

Owner & Manager – Delivery Company | June 2024 – May 2025

- Founded and managed the daily operations of a delivery business.
- Supervised drivers, handled scheduling, and ensured service quality.
- Managed client relations, pricing, and problem resolution.

EDUCATION

Modern University for Business & Science (MUBS), Lebanon

Bachelor's Degree in Business Marketing | 2024 – Present

Aley Campus

GPA: 3.67 / 4.0

SKILLS

Technical: Microsoft Excel, Microsoft Word, CRM, GoHighLevel

Professional: Client Relationship Management, Marketing Fundamentals, Business Operations, Remote Communication, Team Leadership

Languages: Arabic (native), English (excellent)