IALA SHARIEF

MARKETING SPECIALIST

PROFILE

EDUCATION



Dsharief@amail.com

Mobile +961 70 202880

LinkedIn http://tiny.cc/nia57x

SKILLS

Technical Skills and Competences

Microsoft office, SPSS, Sales Force, CMS Hootsuite, RAPID Browser, MailChimp, Virtual Agency, Canvas, Adobe premiere, HTML, Publish Live, Hootsuite, CoSchedule

Core Competencies

- Creativity in ideas and solutions
- Ability to respond to pressure
- Ability to produce analytical reports
- Good interpersonal skills

MKT Competencies

- Digital Marketing
- Ocontent Creation
- Social Media Marketing
- Editorial skills
- Branding
- Market Research
- PR and Organizing Events
- Basic Graphic Design

LANGUAGES: Arabic and English



Masters of Business Administration Sacred Heart University, Luxembourg

John F. Welch College of Business

Bachelor's Degree in Business Marketing

Lebanese American University (LAU)

14 YEARS EXPERIENCE

Knowledge View. Ltd based in UK with an office in Beirut- May 2012 -November 2017

Marketing Manager

- * Develop and execute overall MKt plans, and set MKT budget
- *Responsible for PR activities (including writing PRL, arranging interviews)
- * Plan, design, and execute digital MKT plans including editorial plans for social media, web, SEO/SEM, email campaigns
- * Maintain the company's brand and produce all related communication materials (ex, posts, visual data, infographics, brochures, short videos, etc)
- * Develop content strategy and produce high quality content (Reports, interviews, Newsletters, Success Stories, etc)
- * Build, grow, engage audience around news content for clients projects
- * Organize events targeting the publishing industry
- * Research leads and competition in the publishing industry and produce analytical reports
- * Generate leads through marketing activities

ProCons-4it (SAP Business One Gold partner)-June 2015 - Present PPI Media based in Germany (PPI Media acquired KnowledgeView Ltd. - January 2018 - Present

Digital Marketing Specialist(Freelance)

- * Generate leads into sales funnels through digital marketing mix:
- * Email campaigns, LinkedIn sponsored ads, Google Adword, SM ads
- * Create Landing pages, animated videos, website, optimize SEO
- * Measure and report performance of all digital marketing campaigns

PREVIOUS EXPERIENCE

AROPE (INSURANCE) **Public Relations - Marketing** March 06-Jan 08

Inkript (Smart Cards Based Solutions & High Security Printings) Event Planner Communication Officer- B2B Sept 08-May10

(Freelance) Feb10-June 10

Oct 03-Aug 04

SCB Consultant Market Research analyst

June 08-Sept 08-Lebanon Opportunities

Magazine (Infopro) **Market Research Project** Manager

June 10-May 12

Ciel (Book supplier Virgin Megastore Dubai & Lebanon) Marketing & Sales