

Fadi S Moukalled

Male, Lebanese, Married, 2 Kids

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DOB: 01/01/1983

Driving license: Yes



AREAS OF EXPERTISE

Executive Management

Operational management

Sales & Marketing

Health & Safety management

Competitor analysis

People management

Business administration

Customer service

Food & Beverage

Social Media

PERSONAL SKILLS

Team player

Professional appearance

Goals orientated

Quick adaptability

PERSONAL SUMMARY

Experienced with a professional and solid background with more than 17 years experience in Hospitality domain with a consistent track record of successfully employing best business practiced that improves efficiency, reduce operating costs while increasing productivity, all to tight time scales and within budget. Having a professional attitude and an ability to be flexible and handle change in a positive manner.

Specialties:

Possessing excellent communication, leadership and organizational skills, Coaching and leading, quality supervision, P&P, standard control, Social Media, E-Marketing, Managing, Hotel operation, Decision Maker & Taker.

WORK EXPERIENCE

• *Al Murjan Beach & Resort (Al Amoudi-Holding)*

Executive Manager Dec 2015 – Feb 2018

Acting GM (Managing company's daily operation of the following departments: HR, Accounts, Front Office, Engineering, Security, Housekeeping, Sales & Marketing, Recreation and Purchasing.).

• *The Hospitality Industry Solutions*

Senior Executive Manager March 2013 – Nov 2015

Owner representing, organizing company's daily operation, planning and follow up for essential central services in company's properties (InterContinental Jeddah, AL Murjan Beach Resort, Dar Al Taqwa Madinah Hotel, AL Amoudia Holding) such as Rooms Division, Sales & Marketing, F&B, Social Media, as well as day to day revenue.

• *The Hospitality Industry Solutions*

Business Development Manager March 2008 – March 2013

Inspecting properties managed by company (InterContinental Jeddah, AL Murjan Beach Resort, Dar Al Taqwa Madinah Hotel, AL Amoudia Holding) ensure that services, P&P and Hygiene are up to Standards and conditions while also Handling Social Media and Marketing operation.

• *Jeddah InterContinental Hotel*

Duty Manager Sept 2006 – March 2008

Manager on duty and Night manager responsibilities

• *Jeddah InterContinental Hotel*

Asst. Guest Relation Manager Feb 2006 – Sept 2006

• *Jeddah InterContinental Hotel*

Business Development Executive Jan 2005 – Feb 2006

- Achieved all the targets and as an average year to date about 50 % over target.

- Increase revenue for Corporate Segment by 57%.

- Handling corporate account (Banks, Pharmaceutical Companies, & top accounts: Savola, Sabic, & British Council).

• *Jeddah InterContinental Hotel*

Banquet Sales Representative June 2004 – Jan 2005

• Food & Beverage experience in Lebanon 1998 - 2004

ACADEMIC QUALIFICATIONS

Banking and Accounting TS1

Beir Hassan 2002 - 2003

Hotel Arts BT3

Beir Hassan 1999 - 2002

LANGGUAGES

- Arabic
- English

REFERENCES

-Jehad Hamadi:	Mechanical Engineer 00243977777878
-Haitham AL Ayoubi:	EAM-InterContinental Jeddah 00966546695555
-Dia Kasir:	Banquet Manager-InterContinental Jeddah 00966500044828
-Majed Bawazeer:	Resort Manager-AL Murjan Beach Resort 00966568864255

