

ELIAS SAWAYA

CONTACT

(+961) 3 552141



eliassawaya@live.com



Baabda, Lebanon
St George street



www.linkedin.com/in/elias
sawaya



EDUCATION

2002 - 2007

Bachelor's degree / Business
Administration & Finance
La Sagesse University, Beirut

KEY SKILLS

Analytical thinking, planning



Strong communication



Project management



Organization and prioritization



Problem solving



LANGUAGES

Arabic, French and English:
Fluent (reading, speaking
and writing)

CERTIFICATES

- Mastercard & Visa sales force
- Advanced Excel 1 & 2
- Emotional intelligence in stress management

PROFILE

BA in Business Administration & Finance. Mid-senior level professional with 9 years of experience in banking sector covering several domains from retail to corporate to business analysis as recent position.

PROFESSIONAL EXPERIENCE

October 2018 - June 2019

PRODUCT MANAGER

Rani Zakhem Couture / Beirut, Lebanon

- Stock handling
- Identifying potential products
- Generating product requirements, specifications, production timetables and pricing
- Dealing with suppliers and tracking shipments

2014 - 2017

BUSINESS ANALYST/ PROJECT MANAGEMENT

SGBL bank / Beirut, Lebanon

- Gap analysis, writing of business requirement documents (BRD), identifying business solutions and testing.
- Data migration testing and implementation of the new core banking application
- Providing training for the end users.
- Attending workshops and meetings with the service provider

2011 - 2014

RETAIL OFFICER

SGBL bank / Beirut, Lebanon

- Handling a portfolio of 1500 individual and professional clients
- Providing sales targets for products and services
- Prospecting real estate offices and brokers
- Preparing customized offers and rates, closing deals

2008 - 2011

CORPORATE DEPARTMENT

SGBL bank / Beirut, Lebanon

- Assisting relationship managers in the portfolio progress (statistics, spreadsheets, regular portfolio profitability studies)
- Assisting corporate department in creating and selling customized products for corporate and VIP clients
- Market research for new corporate clients
- Assisting in marketing projects and events