ALAA SAADEH

	<u>ALAA SAADEII</u>
+961 3 887662	<u>alaasaadeh95@gmail.com</u> Lebanese – Canadian
Education	
Sept '13 – May '17	American University of Beirut (A.U.B)
	BE in Chemical Engineering.
Sept '00 – June '13	Collège Protestant Français (C.P.F) French Baccalaureate.
Experience	Tellon Successful Cute.
Sept '18 – Present	Colortek, Specification Consultant & Business Developer
	 Supervising and managing reporting personnel to maintain an efficient and structured working environment among the team;
	Presenting products and offerings and specifying in ongoing and upcoming projects;
	 Maintaining dialogue with decision makers at each stage of the project to anticipate demand and manage product planning; Visiting class A clients for design consultancy;
	Filling reports accurately and immediately;
	 Assisting franchisees in their specification submittals;
	Organizing visits agenda to national and international clients; and Working on now ERR and CRM systems to arganize and treak processes sarges all departments of the company.
April '18 – Aug '18	 Working on new ERP and CRM systems to organize and track processes across all departments of the company. American Express, Product Consultant Intern
	Prospected for new members through existing leads, cold calling and maximizing lead generation;
	• Lead the interface between AMEX and the customer to resolve applications processing issues;
	 Ensured all applications are fully and accurately completed, and submitted properly; Set appointments, listened to customer needs; and
	 Engaged with premium customers and delivered a positive customer experience while acquiring new customers.
Oct '17 – Mar '18 Jul '17 – Aug '17	Lebanese Petroleum Administration, Research Intern
	• Conducted research about petroleum resources assessments, the Monte Carlo method, oil and gas prices, and Hotelling's rule; and
	• Analyzed the flow assurance in pipelines in terms of wax deposition by identifying its cause, its problems and its solutions.
	 Ana Aqra' Association, Teacher Taught underprivileged children Arabic and English in Lebanese public schools.
Aug '16 – Aug '16	DairiDay, Quality Control Intern
	Ensured that the products meet the quality standards; and
	Underwent the entire cycle of production of several dairy products.
June '16 – July '16	 Averda, Quality Compliance Intern Audited waste management companies in different countries in accordance to ISO and OHSAS standards; and
	 Addited waste management companies in different countries in accordance to 150 and 0115AS standards, and Assisted the Quality Compliance department.
Feb '15 – June '15	AUB Work Study Program, Work Study Student
	 Aided the department of housing with file organization and data input.
Sept '14 – Aug '15	SS Tutors, Tutor
	 Prepared grade 11 students for the French official exam; and Guided students in Mathematics, Physics, Chemistry and English.
Extracurricular A	
Sept '17 – Present	Blue Stars Club
Feb '18 – April '18 April '17 – April'17	Rugby Union; and
	• Track and Field.
	 Lebanese Rugby Union National Team, Scrum-Half Position Played internationally against Qatari National Team and lead the team to notable wins.
	AUB & A.T. Kearney Rally Paper, Member of the Treasurers and Quest Teams
	Solved quest cases as a team and took part of the Treasurers team.
Sept '15 – June '17	AUB Varsity Teams, Manager and Player
	 Rugby League Team Women Division; Track and Field; and
	Handball Women Varsity.
May '15 – May '16	AUB Outdoor, Safety Team Leader
May '14 – May '16	 Lead the safety team to ensure the security of biggest annual event on AUB campus.
	AICHE Student Chapter AUB, Events Manager
D	 Planned and organized events for American Institute of Chemical Engineers student chapter AUB.
Projects	AUD Final Voor Droiget Design of Faculty to Drodyge Acetaldehyde from Diomage
Sept '16 – Jun '17	 AUB Final Year Project, Design of Faculty to Produce Acetaldehyde from Biomass Performed literature review to select the best production path;
	 Designed the process simulation using Aspen PLUS and Aspen HYSYS;
	 Conducted the mass and energy balances, heat integration reactor and design sizing; and
Jan '16 – May '16	Established a control strategy, a HAZOP study and a cost and economic analysis. Chamical Budget Design Heavy Metal Detector.
	 Chemical Product Design, Heavy Metal Detector Designed a device that detects heavy metal poisoning in fish.
Ian '15 – May '15	IRDA Competition AudioColor

Jan '15 – May '15 IBDAA Competition, AudioColor

Designed and constructed a program that translates colors into sounds to help colorblind people distinguish between colors.

Summary Skills

Arabic (Native), English (Fluent), French (Fluent). Languages:

Outlook, MS Office Suite (Word, Excel, Power Point), C++, LabView, HYSYS, MatLab, Magento, AutoCAD, NetSuite, Microsoft Dynamics. **Computer Skills:**