

Ray Younan

Graduated with Distinction from the American University of Beirut, I am constantly interested in new challenges and opportunities to grow as a professional and as a person. Aspiring to gain entry and start a challenging career in finance where I can contribute with the strong analytical and strategic skills I gained throughout the years.

EDUCATION

American University of Beirut, Lebanon - 2016-2019

Bachelor of Arts, Economics, Distinction (Honors) 3.6 GPA – 86/100

McGill University, Montreal, Canada - Fall 2017

Semester Abroad, Economics 3.3 GPA

Lycée Franco-Libanais, Lebanon - 2001-2016

French Baccalaureate, Distinction (Honors) 14/20



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PROFESSIONAL EXPERIENCE

FFA Private Bank, Beirut, Lebanon, July-Aug 2018 – Internship

- Research division – developed a database on the pharmaceutical industry in Lebanon by gathering all financial statements and assisted the team in evaluating and identifying companies for investment.
- Securities division – rotated around the equity, fixed income and commodities desk. Gained an understanding on investing and hedging strategies offered to clients.
- Prepared excel-based spreadsheets and macros to minimize data entry time and assisted traders to prepare a diverse portfolio composed of bonds, equities and ETFs.

DisruptEd Technologies, Montreal, Canada, Aug 2017-May 2018 – Marketing Specialist

- Grew app user base by (+250%) through different digital and guerilla marketing initiatives targeting our main key audiences.
- Delivered a comprehensive and insightful analysis report to the team to support and confirm our consumer marketing strategies.
- Led on creating the student marketing program across several universities by hiring local brand ambassadors.
- Increased Ed's brand presence in universities by 60% reaching the top weighted ones in Canada and Lebanon.

Autopia, Byblos, Lebanon, Aug 2015-Aug 2017 – Marketing & Event Specialist

- Drove marketing innovation through key initiatives and events gaining additional participants and followers on social media through the right digital channels.
- Worked alongside the team managing event sponsors, partners and handling all onsite activations.

POM Insurance, Byblos, Lebanon, June 2016-Aug 2017 – Part Time

- Built a cost minimization model cutting cost by 15% through identifying unnecessary expenses and portfolio mismanagements.
- Assisted the finance team by reviewing company income statements and balance sheets.

Languages – Skills - Interests

Arabic (Fluent), English (Fluent), French(Fluent) and Spanish (Novice).
MS Office, VBA, SQL, Stata, Bloomberg Index & trading platforms.

Personal skills: leadership, time management, problem solving, team player, fast learner, analytical, quantitative.

Football, Martial Arts, Basketball and Volleyball.

Personal achievements

Volunteering member with Thaki (Children Refugee NGO).

Attended "The Million Dollar Round Table" at Orland, Florida, USA. (Jun-2017).

Varsity Football Team Captain and Defender at Lycée Franco-Libanais.

Awarded 1st place in the Football International Schools Tournament (2015/2016).

Varsity Basketball Starting Center at Lycée Franco-Libanais.

Awarded 2nd place in the Mental Math Marathon at Lycée Franco-Libanais. (2015)

Muay Thai Black Belt and Brazilian Jiu Jitsu Brown Belt as part of Team Gladiators.

Manchester City Football Camp Completion Certificate.