

Ghassan Ezzeddine

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EDUCATION

- AMERICAN UNIVERSITY OF BEIRUT** (*Sep '15 – Jun '19*) BEIRUT, LEBANON
- Bachelor of Arts (B.A.) in Economics
 - Coursework: Labor Economics, Economic History, Income Distribution & Welfare Economics, Intermediate International Trade Theory, International trade and Industrial organizations, Intermediate Public Finance, Energy Economics, Public International Law, Human Rights & International Politics
- SAINT MARYS ORTHODOX COLLEGE** (*Sep '00 – Jun '15*) BEIRUT, LEBANON
- Official Lebanese Baccalaureate – Life Sciences

WORK EXPERIENCE

- METLIFE** (*Jul'20 – Present*) – Financial Consultant BEIRUT, LEBANON
- Coordinated client meetings, analyzed key financial spending information and provided awareness on income protection
 - Led economic and financial studies on life risks and their impact on income, developed long-term savings plans and investments, and analyzed various client cases based on their needs and requirements to provide personalized solutions
- KABALAN HOME** (*Jan'20 – Jul'20*) – Supply Chain Intern BEIRUT, LEBANON
- Conducted professional market research, tracked deliveries, communicated with clients, and resolved problematic issues
 - Collaborated with colleagues to streamline the company's operations and assisted in the inventory management
 - Organized correspondence and records, and worked on the development and implementation of new cost-saving strategies
 - Performed multiple daily procurement functions, completed weekly reports, and executed other tasks as required
- ORIGINAL RENT A CAR** (*Jul' 19 – Dec'19*) – Operations Intern BEIRUT, LEBANON
- Managed ongoing client service reviews and recorded key performance indicator data of the sales team, ensuring client service expectations were fulfilled consistently
 - Generated USD 20k in monthly recurring revenue from 10% client base growth, targeted advertising and special promotions based on historical data
- LEBANESE AMERICAN UNIVERSITY** (*Jul'18 – Aug'18*) – Project Management Instructor BEIRUT, LEBANON
- Represented the PMI educational foundation as an instructor in a joint venture with the Lebanese American University
 - Created and assigned tasks to the students in order to develop their teamwork, communication and problem-solving skills

EXTRACURRICULAR ACTIVITIES

- LEBANESE FUTSAL NATIONAL TEAM U25** (*Jan '20 – Present*) – Member BEIRUT, LEBANON
- Selected to represent Lebanon in the Futsal World Cup 2020 out of a pool of 5k players
 - AFC Level 1 Futsal Coaching License, Ranked 1st

KEY ACHIEVEMENTS

- METLIFE MIDDLE EAST** BEIRUT, LEBANON
- Earned the title of “Financial Consultant” within the first 3 months of employment compared to the regular 1 year track
 - Ranked country-wide “Top Producer” for 3 consecutive weeks
 - Won the “Comeback Challenge” for highest solved financial cases within 2 weeks
 - Ranked second-best Rookie of the Quarter (Q4 2020) and won “METLIFE Middle East Hero” title for most cases solved
 - Ranked 1st among the Elite consultants

SKILLS AND LANGUAGES

LANGUAGES: Fluent in English & Arabic, basic in French

COMPUTER LITERACY: Extensive knowledge of MS word, Excel, PowerPoint, Outlook, STATA, and R programming

HOBBIES & INTERESTS: Football, Futsal, Basketball, Volleyball, Swimming