



MR.FAROUK JAMAL EDDINE

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Objective:

Working in a leading organization where I can use and develop my knowledge and experience in sales, and I'm eager to contribute to optimizing revenue, and profit performance for a progressive organization.

Education:

Until 8th grade in 2008.

Work Experience:

Company: CMC (Crystal Mobile Communication), Citycom.

Position: salesman

Period: September 2018 – February 2019

Responsibilities:

- Creating lines, paying bills, using alfa, and MTC systems.
- Selling mobiles, tablets, iPad, PlayStation, and their accessories.
- Transferring money through wester union bob systems.
- Manage and maintain inventory control and records.
- Displaying mobiles, and accessories on tables, and shelves.
- Assist customers in locating what they want.
- Prepare bills for customers upon purchase.
- Accept payment from customers in cash, and credit card.

- Verify and inspect store goods for breakages or damages.
- Ensure customer satisfaction through sales.
- Responsible for opening, and closing the store.

Company: LC Waikiki

Position: sales executive

Period: November 2016 – August 2018

Responsibilities:

- Selling clothes, shoes and accessories.
- Manage and maintain inventory control and records.
- Displaying clothes, shoes, and accessories on tables, windows, mannequin and shelves.
- Assist customers in locating what they need.
- Verify and inspect floor, and stock for damages.
- Ensure customer satisfaction through sales.
- Responsible for receiving shipment.
- Put alarms on the new merchandise.
- Moving the new shipment to the warehouse.
- Add all the new merchandise to the store system.
- When the manager section is absent I take his place and apply the task he gave me a day before.
- Helped with the grand opening of the store, and training the new staff members in Zahle, Al Hamra (Beirut), and Tripoli where I worked.

Company: Almansour tyres (Dubai-United Arab Emirates)

Position: Sale Manager

Period: December 2011 - September 2016

Responsibilities:

- Maintaining and repairing tires and rings for various vehicles, expect tractors.
- Installing, aliment and balancing tires.
- Checking if the tires are correctly inflated.
- Maintain inventory.
- Clearly communicate with customers to fulfill their needs, and insure their satisfaction.
- Assist customers in locating tires of their choice.
- Responsible for opening, closing, and drive my fellow workers from, and to the store.
- Responsible of getting new tires from their company to our 2 branches, and insure there is no missing goods.
- Responsible for 2 workers in the store.
- Maintenance of the store equipment of the 2 branches.
- Prepare bills for customers upon purchase.
- Accept payment from customers in cash, and check.

Company: Salam Stores (Qatar – Doha)

Position: Sale Executive

Period: December 2009 – December 2010

Responsibilities:

- Selling clothes, shoes and accessories.
- Manage and maintain inventory control and records.
- Displaying clothes, shoes, and accessories on tables, windows, mannequin and shelves with the help of the visual merchandiser of the selected brand.
- Assist customers in locating what they need.
- Verify and inspect floor, and stock for damages.
- Ensure customer satisfaction through sales.
- Add all the new merchandise to the store system.

- As I began I was responsible for the men showroom which contained up to 60 known brand such as boss, Polo, Gucci and Gabbana, Burberry...
- Then I promoted to the main gate and I was responsible for the boss's store and its sections.

Company: Jamal Eddine (family business)

Position: Sale Manager

Period: 2005 – November 2009 / January 2011 – November 2011

Responsibilities:

- Selling clothes, shoes and accessories.
- Manage and maintain inventory control and records.
- Displaying clothes, shoes, and accessories on tables, windows, mannequin and shelves.
- Assist customers in locating what they need.
- Verify and inspect floor, and stock for damages.
- Ensure customer satisfaction through sales.
- Add all the new merchandise to the store.
- Responsible for Buying, and receiving the new merchandise.
- When the store manager is absent I'm responsible for the whole store.
- Helped with the grand opening of the shop from scratch.

Languages:

- **Arabic:** Fluent in writing, reading, and speaking.
- **English:** very good in speaking. Good in reading. Poor in writing.

Skills:

- Communication.
- Customer service.
- Visual merchandiser.

- Flexibility.
- Dubai driver license.
- Pay attention to details.
- Time management.
- Positive attitude.
- Product, and brands knowledge.
- Dependability.
- punctual
- Friendliness.
- Self-development.
- Fast learner.
- Dispute resolution.
- Computer skills (Microsoft office, alfa, and MTC systems, western union system, daisy, pos cmc).
- Degree from N.R.G (National Retailers Group s.a.l), certificate of achievement in customer service and sales techniques.

Personal information:

Nationality: Lebanese

Date of birth: July 1991

Availability: Immediately

Note: all paper/references are available upon request.