Ramy Safi

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OUTLINE

- **Experience in Linux**
- **Introduction to Java programming.**
- **Theoretical introduction to SAP R3 Enterprise System.**
- **Familiar with the concepts of object-oriented programming.**
- **Intensive courses on the use of CRM, SCM and ERP systems to improve business development. - Holding a BA in Management Information Systems.**
- **Holding a Masters in Business Administration.**
- **Wide knowledge on customer-based companies and customer-oriented strategies.**
- **Familiar with WEB languages such as: HTML5, BOOTSTRAP, PHP, MYSQL, JavaScript, AJAX, HTML, XML, XSS and CSS.**
- **EXPERT in wordpress.**
- **Familiar with open office and Microsoft Visio and Project.**
- **Familiar with social media.**
- **Studied Distribution Channels Management and Consumer behavior as part of the graduate curriculum.**
- **Studied Bank Financial Management (options, bonds, derivatives and stocks) as part of the graduate curriculum.**
- **Familiar with the concepts of remote sensing, GPS, and GIS as part of the graduate curriculum. - Carry a Cisco Certified Networking Systems certificate in 2008 (ISND I).**
- **Inventive and highly instinctive in Business, Cognitive and Social matters. - Driven by motivation, energetic and passionate to learning.**
- **Fluent in English and Arabic.**
- **Intermediate proficiency in French.**

Career Accomplishment (Recent)

Web Consultant (Freelance web Developer)   August 11 - Currently

Sales Manager   February 14 – October 14
Top Cargo Transporters- Beirut, Lebanon

Freelance Web Developer   August 11 – December 13
Beirut, Lebanon

-Targeted potential clients through social media.
-Conducted meetings with many to be clients.

Career Accomplishment in Telecommunication (before)

QA Engineer   July 10 – June11
JINNY SOFTWARE/ Millennium - Beirut, Lebanon

- Handled and initiated CR's.
- Documented bugs and commenced tests with the support of bugzilla.
- Installed, initiated, used and tested softwares such as RBTS, SMSC, Voice SMS and IVR. - Worked closely with a senior QA engineer.

Web developer   August 09 – July 10
JINNY SOFTWARE/ Millennium - Beirut, Lebanon

- Implemented an automated HR recruiting solution to replace the manual process done by the HR department using many computer languages stated in the outline.
- Generated new ideas that may add value to the solution.

- Prepared and designed a conceptual schema for the database used.
- Worked closely with a user-experience professional to enhance UI.
 - Tested the web solution for browser compatibility; in addition to regular functionality checkups. - Documented my work on a day to day basis.
- Chunked information in regard of hierarchy, relationship, function and growth.
- Worked closely with a senior software engineer.

Technical Writer   **October 08– August 09**
JINNY SOFTWARE/ Millennium - Beirut, Lebanon

- Developed artifacts (use cases, class diagrams, UML) that target the functionality of many of the softwares developed in accordance to meetings set by team leaders and project managers. - Created, edited, and read many types of documents such as AP's, UG's, IG's, AG's, TD's …
- Analyzed, read, edited and converted documents into finalized manuals and guides that are intended for use either internally or shared with customers.
- Managed another colleague in the technical writing department to fasten the work process during stressful points.

Career Accomplishment in Custom Clearance
Customer relationships and Operational executive   **September 03 – August 06**
Top Cargo Transporters- Beirut, Lebanon

- Worked with customers, custom agents and suppliers from different backgrounds and was able to learn more about negotiating with a diversity of people from different backgrounds.
- Learned how the real business cycle is done between suppliers, distributors, shipping agencies, forwarders, custom clearance, and transportation lines.

EDUCATION
- **American University of Science and Technology – Beirut, Lebanon**   **2008-2015**
 Masters of Business Administration

- **American University of Science and Technology – Beirut, Lebanon**   **2003 - 2008**
Bachelor of Arts in Management Information Systems

- **Saint Joseph School (S. J. S) – Beirut-Lebanon**
Bach II in Economics and Social Studies

- **Christian Teaching Institute (C.T.I) – Beirut-Lebanon**
Second Secondary Scientific PERSONAL

INTERSESTS
Music and sports