

Mohaj Chaaban

Ref: LC353-6137

Mobile: +961-76-195954
yupnop@gmail.com



Summary

- Profile: Male, 38, Single
 - Nationality: Lebanon , Venezuela
 - Current Location: Lebanon
 - Driving Licence: Issued in Lebanon
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- Current Position: Sales manager / Importation assessment
 - Company: Servi cool CA
(Reporting to: CEO)
 - Notice period: Available immediately
 - NOC Requirement: None
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- Preferred Locations: Dubai, Beirut, All GCC Countries
 - Salary Expectation: USD 1,200 per month
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Work Experience

Jun 2013 - May 2015

Unilord

Puerto ordaz, Venezuela

Importation Assessment

Head office of importation from a to z of refrigerator compressors and air conditioning systems in general
Leader of logistics team of 6 employees
Experience with logistics & shipping services dhl & FedEx

Oct 2006 - Sep 2010

Refri Alaska El Tigre CA

El tigre, Venezuela

Executive director

Sales of cellphones, laptops and other technology items
Importation assessment and Ebusiness
Unlock mobile phones
Marketing of tablets and PC
Submitted lead disposals to manager as assigned.
Increased sales potential by reviewing close conversion profits.
Ensured legible and accurate completion and compilation of contracts.

Jul 2003 - May 2006

Servi cool Ca

El tigre, Venezuela

Sales Manager

Importation and sales of Automotive Air conditioning parts
And residential air conditioning systems, split & window type
Team leader of 15 employees
High experience in automotive air conditioning parts
Submitted lead disposals to manager as assigned.
Increased sales potential by reviewing close conversion profits.
Ensured legible and accurate completion and compilation of contracts.

Education

May 2010 - Jun 2012

Simón Bolívar institute

Anzoátegui, Venezuela

Spanish language, Other, GPA B

Jul 1997 - Jun 2002

**International College for
Technical studies**

Beirut, Lebanon

Computer science, Bachelor(BSc/BA), GPA B

Other Certificates

2010

Importation assessment

Refri Alaska El Tigre CA, Venezuela

IT Skills

Operating systems, Networking & Hardware

- Emerging technologies Intermediate

Languages

- Arabic Native
- English Fluent
- Spanish Fluent

References

Said Chaaban, President, Servi cool
Tel: 00584148417382, Email: said54@gmail.com
Relationship: Client / Business Partner

Comments

I am a mature, positive and hardworking individual, who always strives to achieve the highest standard possible, at any given task. I possess excellent communication skills and I have the ability and experience to relate to a wide range of people. I enjoy learning new things, I can work very well under pressure and I have the sales experience to handle customer complaints and solving problematic situations.