

Ali Karim

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EDUCATION

	American University of Beirut	Beirut, Lebanon
From 09/2014 to 06/2018	Dual Degree in Industrial Engineering and Economics Graduating with distinction in Economics Economics major GPA: 88/100 Industrial Engineering major GPA: 82/100 Dean's Honor list: Fall of 2013, Fall of 2016, Spring of 2016	

EXPERIENCE

From 03/2018 to 06/2018	Allianz SNA – Financial Consultant Allianz SNA is the number one insurance company in Lebanon since 2015, my work as a Financial consultant consists of: <ul style="list-style-type: none">• Offering consulting services to clients insuring future financial planning.• Meeting with clients and handle their insurance needs.• Communicating progress with team, management.
From 06/2017 to 08/2017	LibanJus S.A.L – Business Development Intern Most notable projects: <ul style="list-style-type: none">• Suggesting and planning a complete makeover of the 2000 m² warehouse layout, with a distance-based solution to store 73 different SKUs.• Developing layouts of possible expansions of the warehouse on AutoCad, and then studying the feasibility of completing the project. (Project is currently being implemented).• Working on several other projects, relating to different aspects of the company.
From 07/2015 to 09/2015	Sands Design and Consulting - Intern <ul style="list-style-type: none">• Participating in the work done with the clients (drawings, paperwork etc.)• Inspecting projects during and after their completion.• Obtaining valuable information from experienced engineers and architects.

EXTRACURRICULAR ACTIVITIES

Ranked in terms of importance:

- **Captain of AUB Basketball Varsity Team**
Crucial for developing great fundamentals about teamwork and leading a team.
- **Professional basketball player at Aamal Bekfaya (Lebanese Second Division)**
- **Verified tutor on Synkers App, tens of hours of tutoring university students**
- **AUB handball Varsity Team in 2013**
- **Mentor in H.O.P.E club at AUB**
Mentor and help students that need to get in physical shape.
- **Group Leader at the 2015 AUB fall student orientation**
- **AUB outdoors 2015, Safety team**
Responsible for a team of 15 students that helped in maintaining safety in AUB outdoors; with 24,000 attendees, it is one of the biggest events to take place annually in Lebanon. Attended workshops that teach what to do in case of emergencies.

SUMMARY SKILLS

Languages: Arabic (Native), English (Full professional proficiency), French (Full Professional proficiency).

Soft Skills: Listening Skills, Self-confidence, Leadership, Team player, Relationship building, etc.

Hard Skills: Data analysis, Mathematics, Spanish language, etc.

Computer Skills: Python, Word, Excel, Micro-Enabled Excel, PowerPoint, Arena, AutoCAD, etc.