Mohammad Taleb

Current Location : Beirut, Lebanon

**Phone** : 71-214662

Email : Mohamadt93@gmail.com

**Birth Date** : 25<sup>th</sup> December, 1993

Nationality : Lebanese
Marital Status : Single

### **MARKETING PROFILE**

"To work in a sales driven operation within which I can utilize my personality and education to create marketing material and events to support the organization's growth and market presence

Results Focused and highly motivated fresh graduate looking for opportunities in marketing and sales. Strong customer service and communication skills developed through my several years of work in events management. Focused, driven and eager to grow and learn new skills that will enhance my performance.

### **ACADEMIC QUALIFICATION**

### American University of Science and Technology – Lebanon/ (2018)

105 Credit Hours, Bachelors of Marketing and Advertising

- ✓ Social media platforms and analysis
- ✓ Consumer behaviour
- ✓ Marketing research
- ✓ Strategic marketing
- ✓ International marketing
- ✓ Advertising psychology
- ✓ Advertising creativity

### European Lebanese School – Lebanon (2012)

Official Lebanese BAC

### **WORK PROFILE**

### Freelance, Events Management 2014 – Present

Created and managed birthday parties and bespoke celebrations based on client request

#### **Key Responsibilities:**

- ✓ Pitch my services to clients and present my portfolio of work
- ✓ Negotiate terms with clients
- ✓ Setup party theme and prerequisites
- ✓ Negotiate with suppliers and freelancers when required
- ✓ Lead the preparation for the event
- ✓ Quality Control and supervise delivery of services

## Associate, Kids Planet 2014 – 2016

Worked with parents and kids to provide a unique experience to clients

### **Key Responsibilities:**

- ✓ Developed communication skills through working with children and handling safety measures.
- ✓ Responsibilities included staffing and scheduling for events, and the development of show performances for children
- ✓ Received training and applied learnings in social media advertisement
- ✓ Responsible for booking birthday and group packages as well as classes

# Associate, FRIZZY 2012 – 2014

Worked with parents and kids to provide a unique experience to clients

### **Key Responsibilities:**

- ✓ Responsibilities involved the tracking and maintaining of equipment inventory
- ✓ Focused on delivering great customer service and experience

### **HOBBIES**

Music, Sports, and Travel

# **Skills**

Communication skills Relationship building Leadership Sales Microsoft Office Time Management