

# Mohamad Nael

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## Education

### **Bachelor of Science in Mechanical Engineering**

LIU, Beirut, Lebanon

Expected Graduation: 6/2025

Senior Project: Sea cleaning skimmer

## Internship Experience

### **Mechanical Intern – Porsche Lebanon**

11/2024 - 12/2024

- Assisted in engine diagnostics, teardown, and component inspection.
- Observed repair procedures on luxury vehicles and wrote technical reports.

### **Mechanical Intern – Rymco Lebanon**

9/2024 - 10/2024

- Assisted in mechanical diagnostics and routine maintenance tasks.
- Observed and supported technicians in troubleshooting vehicle performance issues.
- Gained hands-on experience with automotive systems and workshop operations.

## Work Experience

### **Supervisor – D.FY Sports**

9/2023 – Present

- Progressed from Sales Associate to Senior Sales Associate to Supervisor, demonstrating strong leadership and sales performance.
- Trained over 30+ team members in customer service skills, product knowledge, and sales techniques, boosting sales efficiency,
- Led and managed a team of sales associates, ensuring high performance and customer satisfaction.
- Resolved customer complaints and operational issues, maintaining a high client satisfaction rate, while addressing client needs and fostering brand loyalty.
- Collaborated with visual merchandising teams to optimize product displays.
- Operated the POS system efficiently for transactions, returns, and exchanges.

## Languages

Arabic – Native

English – Fluent

## Technical Skills

**Software:** SolidWorks, AutoCAD, MATLAB, Simulink, Excel.

**Programming:** Java, Arduino